

Poland.
Business Forward
Furniture Industry



Table of contents

1. Why invest in Poland?
2. Why invest in the furniture industry?
3. PAIH – our mission
4. PAIH – our offer
5. Catalogue of Polish furniture companies





Ladies and Gentlemen,

The global economy is experiencing a period of dynamic change, which poses new challenges for Polish entrepreneurs, but it also opens up new perspectives. Rapid technological progress and changing international relations offer unique opportunities for development by creating an environment that inspires Polish companies to be constantly flexible and ready to adapt.

In this context, support from business environment institutions such as the Polish Investment and Trade Agency (PAIH) is crucial. Through access to the knowledge and experience of several hundred experts, an extensive network of Foreign Trade Offices, as well as projects implemented with the support of European Funds, companies gain real benefits at every stage of expansion – from initial market analysis to a permanent presence abroad.

The Polish Investment and Trade Agency faces the important task of supporting Poland's economic development and creating and strengthening the image of the Polish economy on the international stage. One of the factors ensuring the effectiveness of our Agency's activities is the involvement of Polish companies and their openness to cooperation. The synergy between PAIH and Polish business allows us to effectively promote the image of our country as proud of its modern economy and eager to compete on international markets. PAIH acts as a strategic partner for companies, offering support and advice in many global markets, enabling them to develop their export and investment activities successfully.

Poland has progressed a long way, reaching the point where it can offer innovative, attractive and sustainable solutions. Our country has been ranked among the 20 largest economies in the world this year, which is a historic promotion and a milestone that motivates us to continue working hard. Its effects are already visible. The increasing interest of foreign investors in Polish companies confirms the growing attractiveness of our country as a business partner. Over the past decades, Poland's economy has experienced significant growth, and domestic companies have acquired the skills and expertise essential for successful expansion worldwide. Due to their consistency, innovation and courage in pursuing global ambitions, Polish companies have built a sustainable position in foreign markets, strengthening the image of Poland.

I warmly invite you to read the report and hope that it will become a useful tool for all those who want to better understand the potential of the furniture sector and the directions of its future expansion.

Łukasz Gwiadkowski
Deputy Chairman of the Board
Polish Investment and Trade Agency



POLAND – a reliable partner to doing business

Good reason to choose Poland.

The pandemic has disrupted existing supply chains and forced companies to revise their strategies. Therefore, Poland – which connects Asia with Western Europe thanks to its excellent transport infrastructure and very good trade relations with Europe and the US, and which also has a reputation as a proven European partner (e.g. in the automotive industry) – may be among the countries that will benefit most from the new situation.





Stable and Strong Economy

Poland is the sixth largest economy in the European Union, closely behind the Netherlands, Spain, Italy, France and Germany.

Since joining the European Union in 2004, Poland's GDP has shown stable growth, Poland was also the only EU country to resist the 2009 economic recession. Comparing to other EU countries, **the COVID-19 pandemic influenced Polish GDP growth to a lesser degree** and the Polish economy recovered swiftly in 2021.

For 2024, **all major rating agencies have kept their rating for Poland, unchanged compared to the previous year giving it a very stable outlook**.

Poland has also **one of the lowest consolidated gross debt to GDP ratios comparing to other EU countries**, including countries from the CEE region.





Reliable Export Partner

Continuous growth

After joining the EU, the value of Polish exports increased and continues to be higher than median for EU countries.

Where do we export?

Both in 2024 and in previous years, Poland's largest share of exports was with developed countries - 86.5% (including the EU at 74.2%).

Poland's main export partners in 2024:



Germany (27,94%),



Czech Republic (6,31%),



France (6,14%)



Great Britain (4,96%)

Export structure

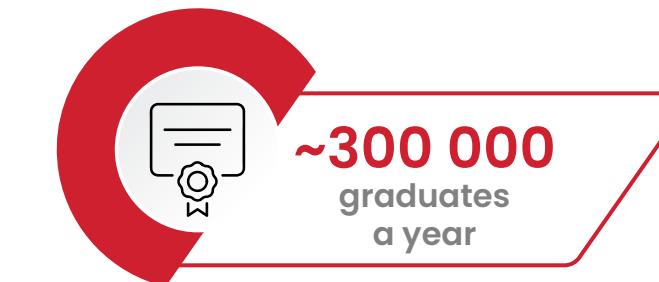
1. machinery, equipment and transport equipment (38,2%),
2. industrial goods classified by raw material (16,7%),
3. other industrial goods (16,6%).





Highly Skilled Workforce

Poland is an Academic Hub.



For the past 10 years, Poland has consistently been within the first 10-16 countries ranked High or Very High Proficiency Index and is one of the leaders in this area among CEE Countries.

Poland is recognized by the UN as a very highly developed country due to its **high Human Development Index (HDI)**.

In 2024 unemployment rate remains twice as low comparing to the EU average (2.9% compared to 5.9%). The unemployment rate for 2024 published by Statistics Poland (GUS) is approx. 4.9-5.4%, which results from a different methodology used in collecting and compiling data, including a different definition of unemployed person.

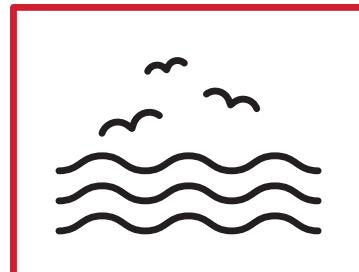
Hourly labour costs (EUR/h) compared to the EU average in 2024, taking into account enterprises with 10 or more employees:

- Average EU (EUR/h): 31,8
- **Average Poland (EUR/h): 14,5**

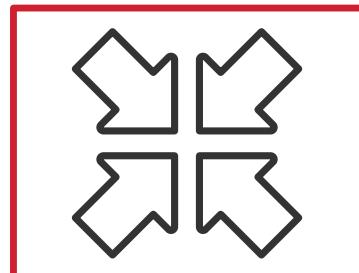


Central EU Location, Developed Infrastructure and Wide Consumer Market

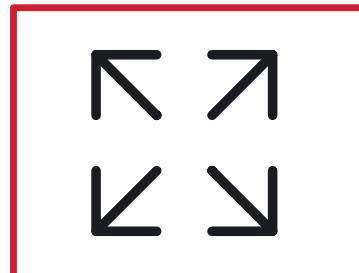
Around 38 mln consumers and unlimited access to the EU Single Market of almost 450 mln customers.



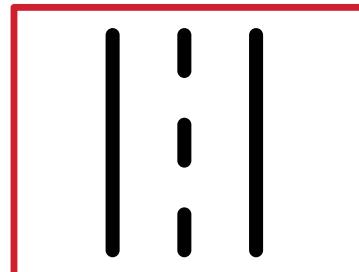
Sea access.



central position between Western and Eastern Europe.



At the crossroads of European trade and transport routes, with well-developed logistic centers.



15 airports, 4 major maritime ports, the total length of railway lines of approx. 19.000 km and over 5 000 km total length of motorways and expressways in use, with an additional 266 km completed in 2023.





Strategic Alliances and Membership

Poland is a member of important key international institutions and alliances, such as: **NATO, OECD, UN and WTO**.

Poland is constantly improving the quality of its armed forces and its strategic meaning within NATO is also reflected by developed NATO structures on our territory of the country such as NATO Multinational Corps Northeast in Szczecin, NATO ICT Support Team and NATO Force Integration Group – both in Bydgoszcz, as well as NATO Counterintelligence Expert Center in Cracow.





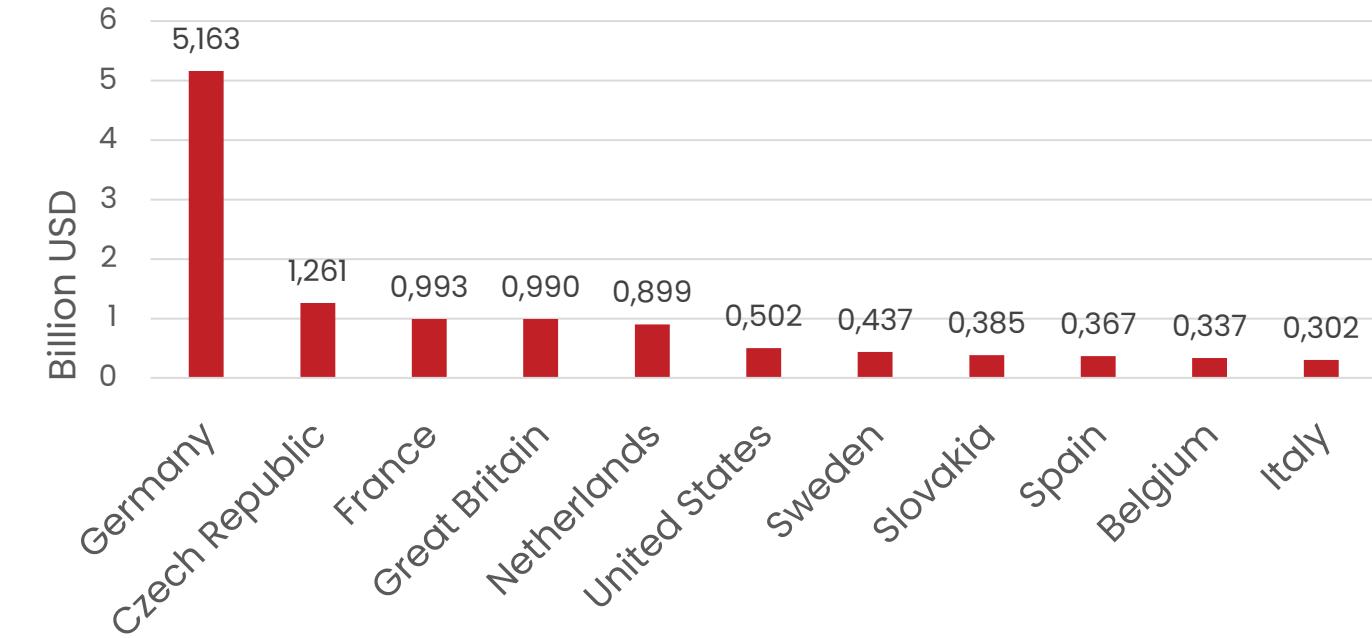
Furniture Industry in Poland

The Polish furniture industry ranks among the world's elite furniture manufacturers.

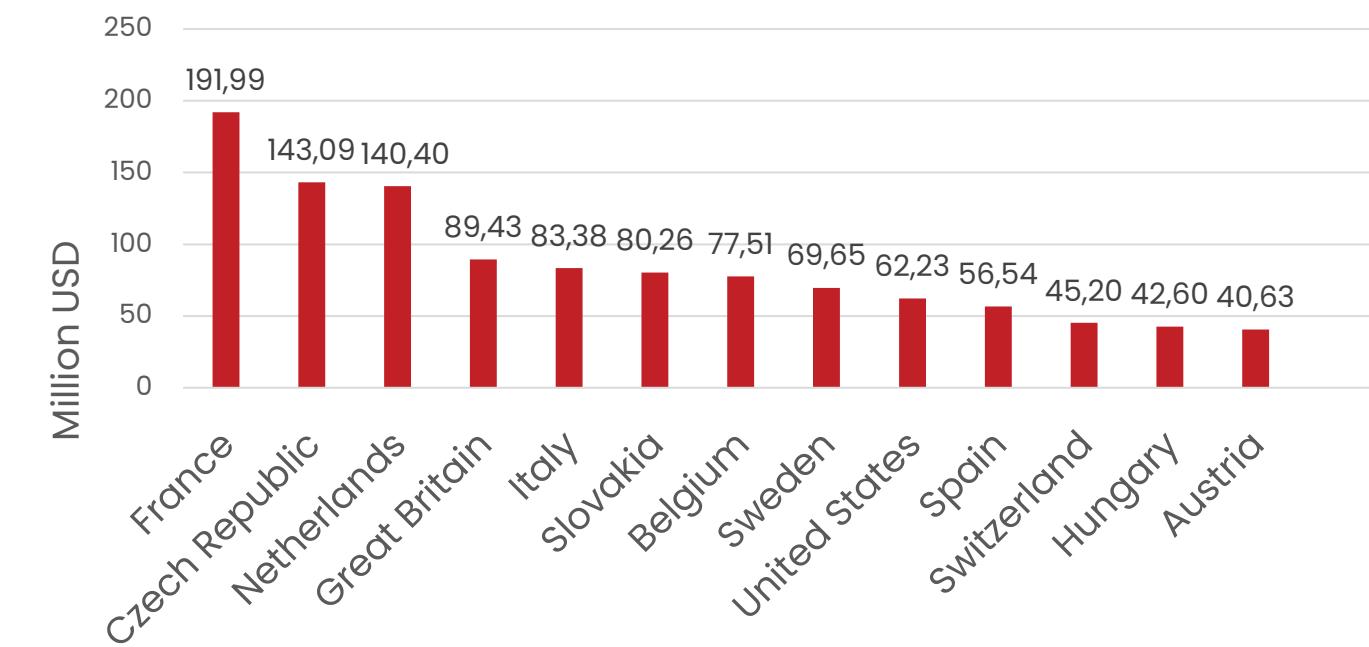
The Polish furniture industry belongs to the world's top furniture manufacturers. It is not without reason that Poland is the fourth largest furniture exporter in the world and one of the largest in Europe, with exports reaching the value of EUR 13.6 billion in 2024. Furniture manufacturing is one of Poland's main areas of industrial expertise. Polish furniture manufacturers accounted for a significant nineteen per cent share in EU exports of these products in 2023.

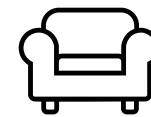
Therefore, furniture manufactured in Poland finds customers worldwide. The strong orientation towards foreign sales is also reflected in the share of exports, which accounts for nearly two-thirds of the companies' total turnover. It is worth emphasising that the success of the Polish furniture industry is primarily driven by entities with Polish capital.

Main export destinations, furniture
- PKD - 31.0 in 2024. Value in USD



Main export destinations, furniture
- PKD - 31.0 in H1 2025. Value in USD





Furniture Industry – export

Exports markets – highest percentage increases
in H1 2025 y/y



+13%

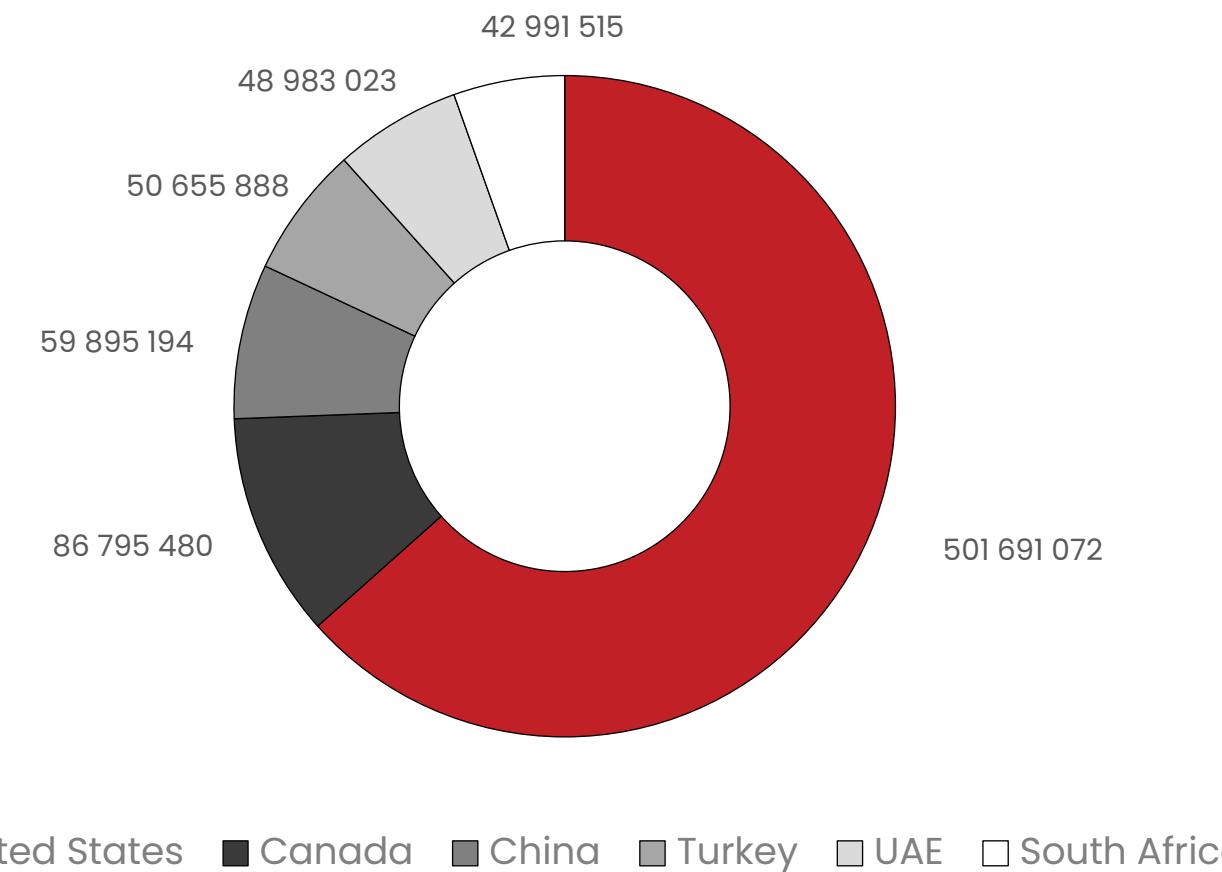


+10%



+6%

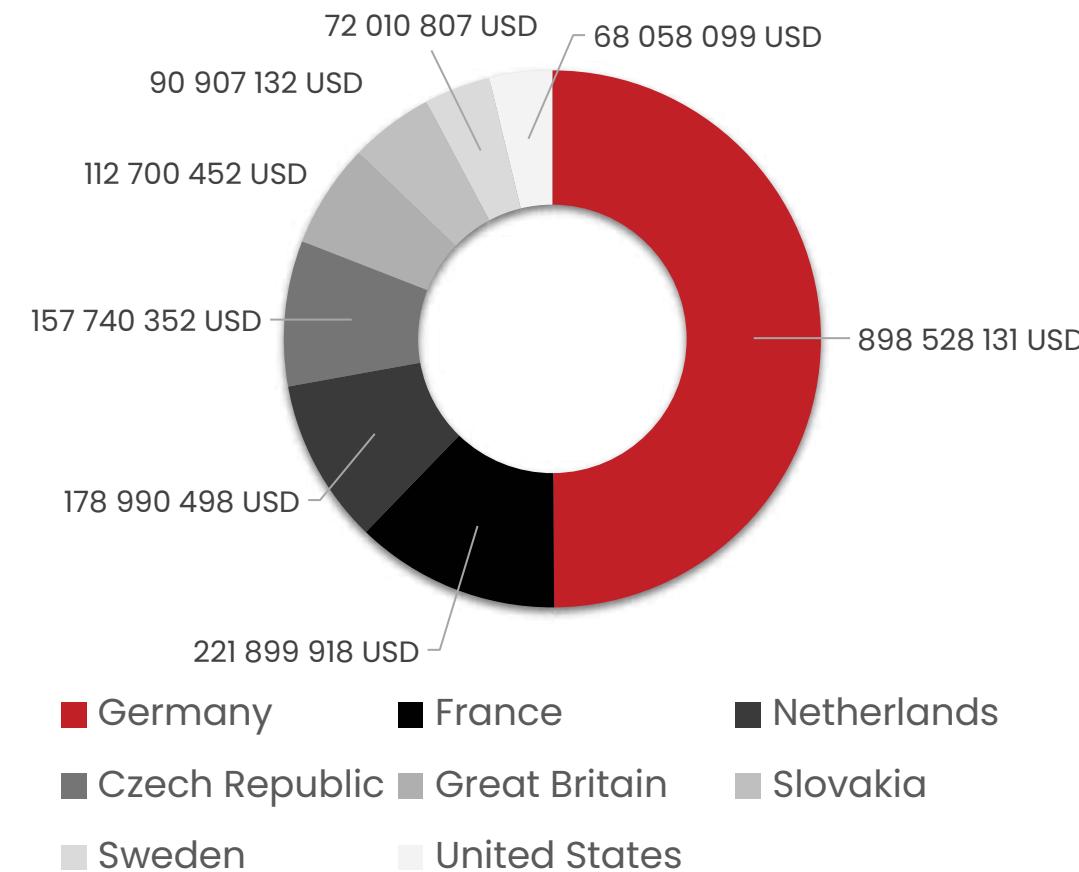
Main export destinations outside Europe,
furniture – PKD – 31.0 in 2024. Value in USD



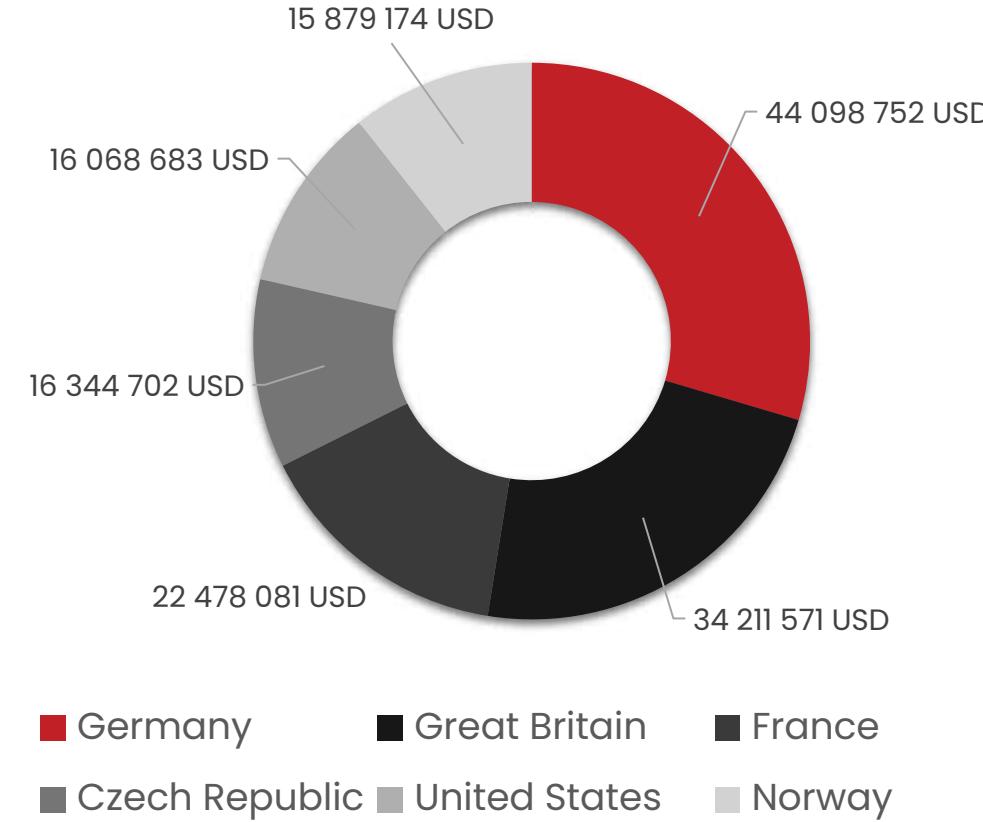


Furniture Industry – export

Main export destinations, 13.93 – carpets, rugs and other textile floor coverings in 2024. Value in USD



Main export destinations, kitchen furniture – PKD – 31.02 in 2024. Value in USD





Furniture Industry – export

Polish furniture is mainly sold in the markets of the European Union countries, which demonstrate high quality and regulatory requirements. The export success in these markets confirms the high quality and competitiveness of Polish manufacturers' offer.

Recent years have been marked by significant challenges for the Polish furniture industry. This was driven by the economic downturn in Western European markets, rising labour and energy costs, as well as energy price increases, affecting Polish companies since 2023 .

Next year's forecasts offer hope for improvement in the Polish furniture sector. They indicate lower inflation, an increase in domestic demand, a recovery in investment and an improvement in the macroeconomic situation of the euro area - the main export destination for Polish furniture.





Facts about Furniture Industry

Seating furniture accounted for as much as 45% of the value of furniture production in Poland in 2022, making it the largest category.

Upholstered furniture is the key export specialisation, accounting for 25% of the value of the total furniture market - in particular sofas, armchairs and corners as well as wooden furniture. Important product groups include bedroom furniture, kitchen furniture as well as office furniture. Specialised furniture, including medical, laboratory or veterinary furniture, with high added value in exports is worth noting.





Facts about Furniture Industry

- Reliable craftsmanship and good quality workmanship.** The furniture is manufactured using durable wood materials from certified sources, with precision and attention to details. The "made in Poland" brand has become a synonym of high standards, while maintaining attractive design and competitive prices
- Combination of tradition and modernity.** Centuries-old traditions of carpentry and craftsmanship in woodworking and furniture making. Combining traditional design with modern technology. Projects appreciated for both functionality and aesthetics.
- E-commerce as one of the drivers of exports.** Online sales record a dynamic growth. Polish manufacturers are increasingly creating their own online stores and using global platforms to increase sales. Modern shopping experience - 3D visualisations, augmented reality, online configurators



Polish furniture companies strengthen their position in the premium segment. Due to the unique design and innovative materials, furniture from Poland targets demanding customers



Poland is the major contractual manufacturer and the key production centre for major international furniture chains. Domestic manufacturers are able to adapt flexibly to the logistics and quality requirements of partners, therefore they are perceived as reliable suppliers



Facts about Furniture Industry

Polish furniture is designed with passion and attention to detail. The furniture is manufactured using durable wood materials from certified sources, with precision and attention to detail. The manufacturing technology ensures that they will last a lifetime.

Polish furniture companies often hold environmental certificates such as FSC and PEFC, confirming responsible management of raw materials and care for the environment.

A wide range of materials - including oak wood - is used for manufacturing. Oak wood from Poland is a valuable raw material for furniture production. It is appreciated for its hardness, durability and aesthetic appearance. Thanks to this approach, Polish furniture has become synonymous with high quality, measured against demanding European standards.

In Polish forests, oak accounts for as much as approximately 8% of the area of tree stands.





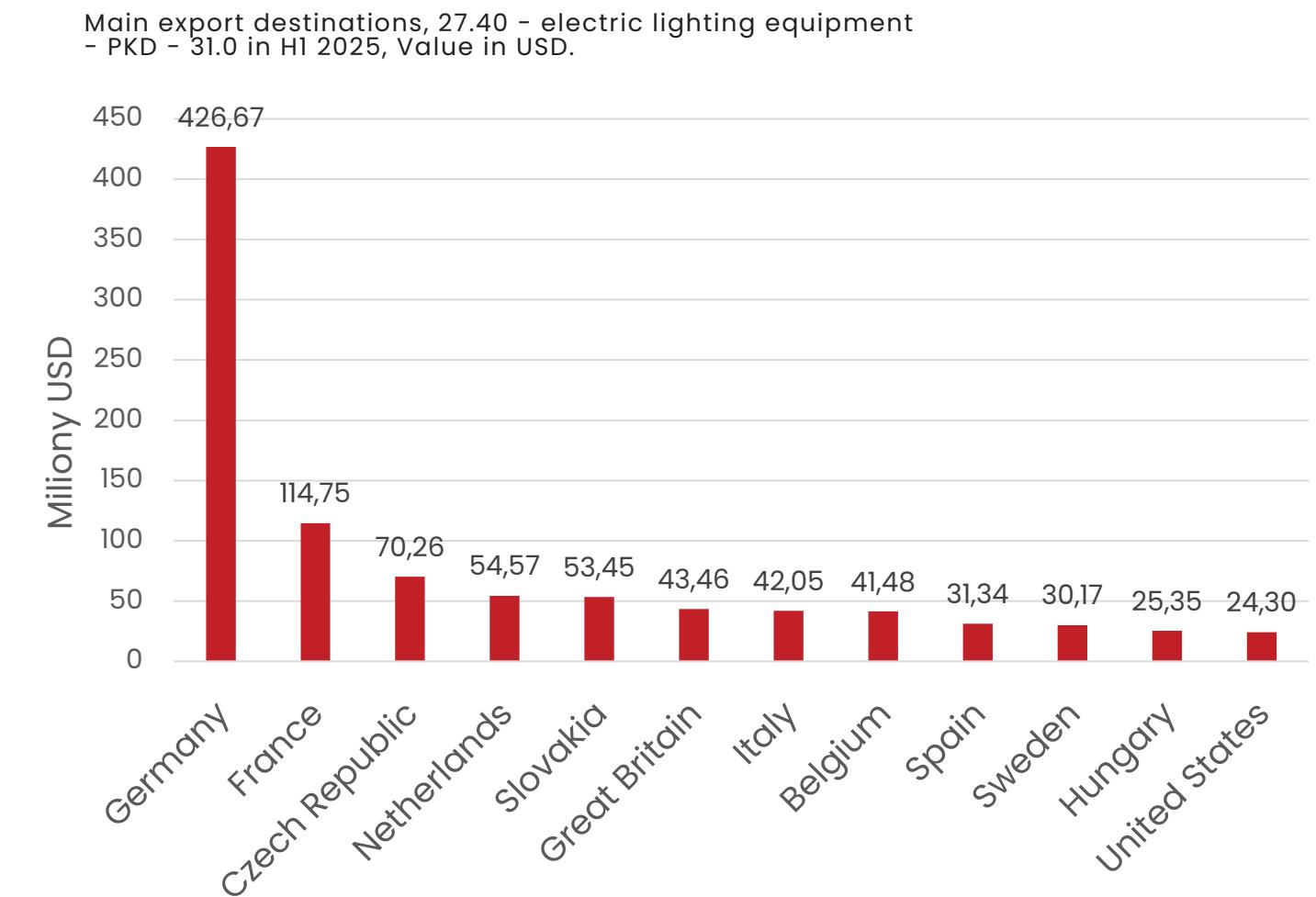
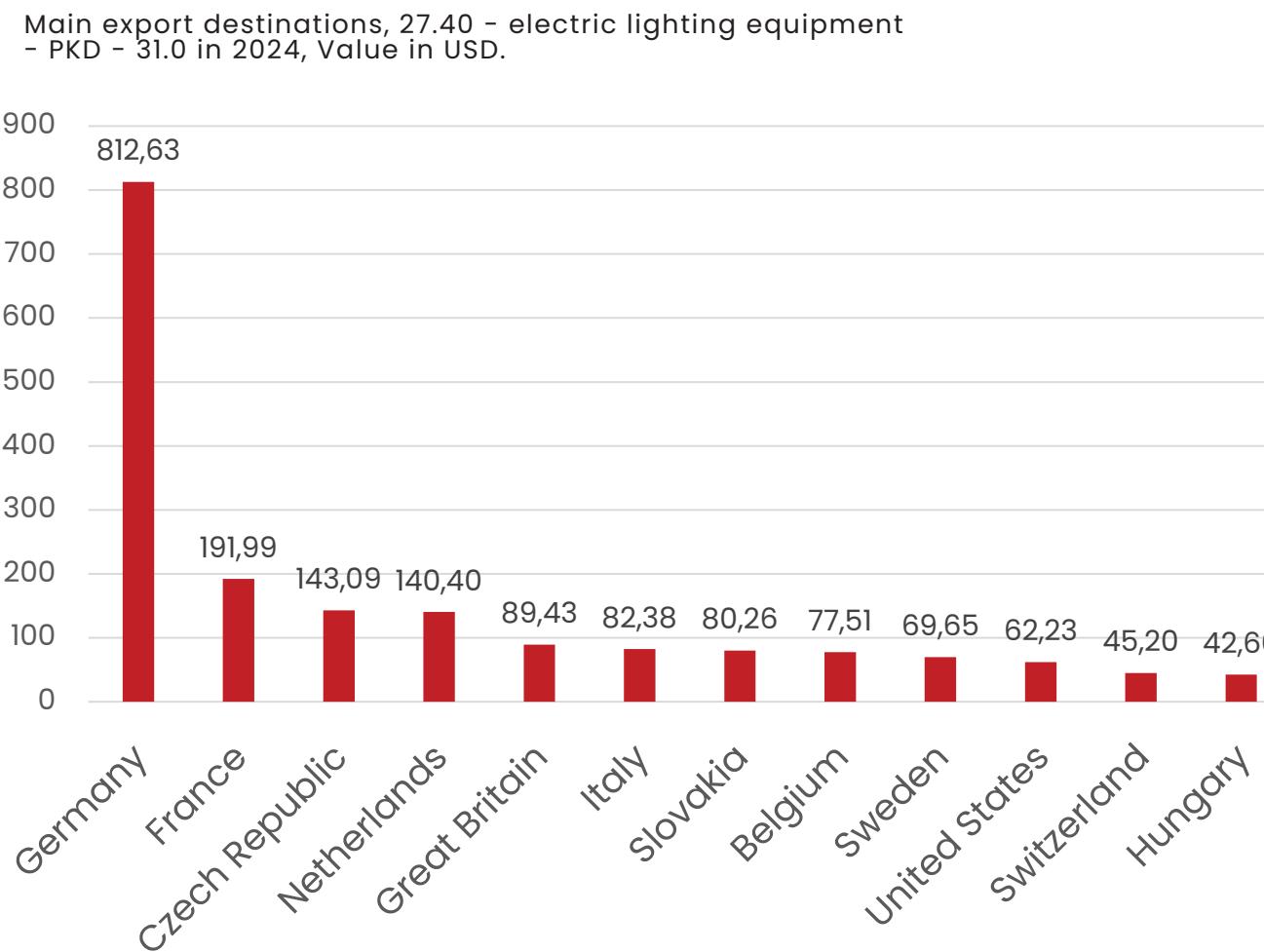
Strengths of the furniture sector

- Production flexibility and customised solutions.** Many Polish companies offer customised production and a possibility to tailor products, thus adapting the offer to the requirements of foreign customers
- The developed production facilities and the diversity of the offer** - almost 32 thousand Polish entities operating in the furniture sector in Poland make the Polish furniture offer rich in terms of choices
- Proximity to key markets** - due to its strategic location in the heart of Europe, Poland offers a possibility of fast delivery to EU countries, which ensures lower transport costs and a stable supply network
- Innovative design** - Polish designers create new trends in the furniture industry, drawing inspiration from a wide variety of styles - Scandinavian, art deco or modernism. Modern material solutions and ecological materials play an important role
- Eco-friendly approach** - an increasing part of production takes place based on sustainability principles and using raw materials from certified sources. New investments in production processes make it possible, among others, to reduce the carbon footprint, responding to the requirements of customers and environmental regulations.
- Innovation and technology** - Polish entities invest in modern solutions to improve production efficiency and process automation. The industry is developing its innovation through smart technologies and creation of multifunctional furniture.



Lighting industry

Poland is one of important producers and exporters of lighting in Europe. Analogically to the furniture sector, the main export destinations are the European Union countries.





Lighting industry

The lighting industry combines price competitiveness with new technologies, making it an increasingly important player on the international market

- Innovation** - Manufacturers are developing their offer in the scope of LED solutions and smart lighting systems, making Poland an important supplier of energy-efficient and environmentally friendly technologies.
- Production flexibility** - as in the furniture industry, manufacturers combine batch production with shorter runs, tailored to individual needs. As a consequence, Polish products reach both retail chains and premium customers





Did you know that...

-  **The Institute of Industrial Design, founded in 1950, was one of the first institutions promoting design in post-war Europe.** Until now, it has been playing an important role in the creation of Polish design.
-  **The greatest boom in Polish industrial design was recorded in the 1950s and 1960s.** At that time many iconic designs were created, which are still appreciated in the country and abroad - such as Józef Chierowski's armchair 366, a chair designed by Rajmund Halas or the "Borewicz" mushroom lamp.
-  **World Design Rankings 2024**, created by the A' Design Award & Competition, **ranks Poland in the top 20 countries with the best designers**
-  **The indisputable Polish furniture-making centre is the Wielkopolskie Voivodeship.** The region is characterised by a large number of furniture companies, high production and a significant share of exports. It is said that every third piece of furniture produced in Poland is made in this region. Interestingly, many of these companies are concentrated in the Kępno area, making this town one of the most important furniture production centres in Poland



Did you know that...



The most important industry event presenting the Polish furniture sector is the MEBLE trade fair in Poznań. More than 16 thousand visitors from more than 70 countries attended the 2025 fair, with more than 300 companies from 17 countries presenting their offerings.



Polish products light up the whole world – our lamps and lighting systems are present in the interiors of over 120 countries, illuminating homes, public buildings, streets, factories, parks or sports facilities.



The Polish LIGHT trade fair attracts more than 300 exhibitors and more than 7 000 visitors from all over the world. Trade fairs present hundreds of innovative lighting and electrical engineering solutions.



Polish lamp and chandelier designs are recognised on the international design arena. The design and innovative Polish projects have been repeatedly recognised in prestigious competitions such as the Red Dot Design Award, the [d]arc Awards or the iF Design Awards.



Poland is one of the world's leading furniture manufacturers and exporters. The Polish furniture sector is a mature and resilient partner for customers worldwide and an important pillar of the national economy. The sector brings together more than 30 thousand manufacturers - from modern factories to specialised craftsman workshops - creating nearly 200 thousand jobs and generating more than 2% of Poland's GDP.

Furniture of domestic production demonstrates, among others, an optimum quality/price ratio, attractive design corresponding to global trends and increasing environmental and ecological responsibility. Great flexibility of domestic producers and their ability to adapt to the diverse requirements of markets and customers is also worth stressing. The strengths of Polish manufacturing also include a developed system of suppliers and highly qualified staff. Poland's strategic location in the heart of Europe is an undeniable advantage, ensuring proximity to end markets and stabilising supply chains.

Poland also stands out for its rapidly growing lighting production sector, which naturally complements the furniture range. These range from modern LED systems for commercial premises to decorative interior lamps. The strength of Polish manufacturers is the combination of modern technology with design and the growing specialisation in energy-efficient and smart solutions. A strong design background and investment in automation make Polish lighting competitive on European and global markets.

The furniture market continues to be demanding. Manufacturers face high raw material and energy costs, decreasing profitability or declining demand on foreign markets. At the same time, these challenges accelerate digitalisation and the development of e-commerce, green transformation or sales diversification, including the search for new markets. As the Polish Investment and Trade Agency, we are constantly working to develop exports in the furniture sector, promoting the Polish brand and strengthening the reputation of Polish manufacturers as stable business partners.

Olga Niebyska
Expert in the Export Support Department

PAIH's mission in promoting Polish sectors

Polish Investment and Trade Agency (PAIH) supports Polish companies in their international expansion and assists foreign investors in starting business operations in Poland.

The mission of the agency is:

- to enable small and medium-sized enterprises to reach their full potential in exporting their products and services worldwide
- to strengthen the recognition of Polish brands on international markets
- to promote pro-export attitudes among Polish entrepreneurs
- to support Polish companies on foreign markets
- to promote the Polish economy and Polish enterprises as effective and valuable partners

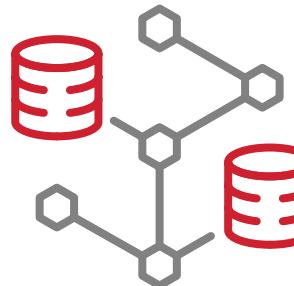
The Polish Investment and Trade Agency works to build and develop relations between the Polish economy and international markets, actively promoting cooperation between Polish entities and international partners and supporting the inclusion of Poland in global value chains.



Our Offer



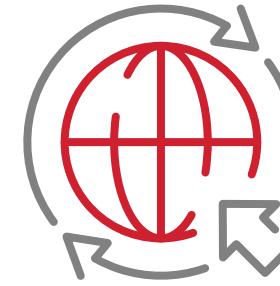
**The preparation
of information packs**



**Analysis
of export potential**



**The provision
of space on National stands**



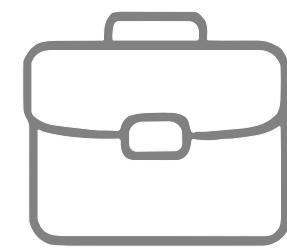
**Organization
of economic missions**



**Developing a list
of business partners**



Business Partner Verification



**Organization
of B2B meetings**



**Support in contacts
with the administration**

Institutions supporting the furniture industry in Poland

Polish Chamber of Commerce of Furniture Manufacturers

The organisation aims to integrate the Polish furniture sector in order to effectively participate in shaping the development of the Polish furniture industry, actively promote Polish furniture at home and abroad, and support efforts to ensure that consumers are fully satisfied with the purchase and use of products from the Polish furniture industry. The Chamber cooperates with national and foreign social, self-governmental and scientific organisations and business entities.

<http://www.oigpm.org.pl>

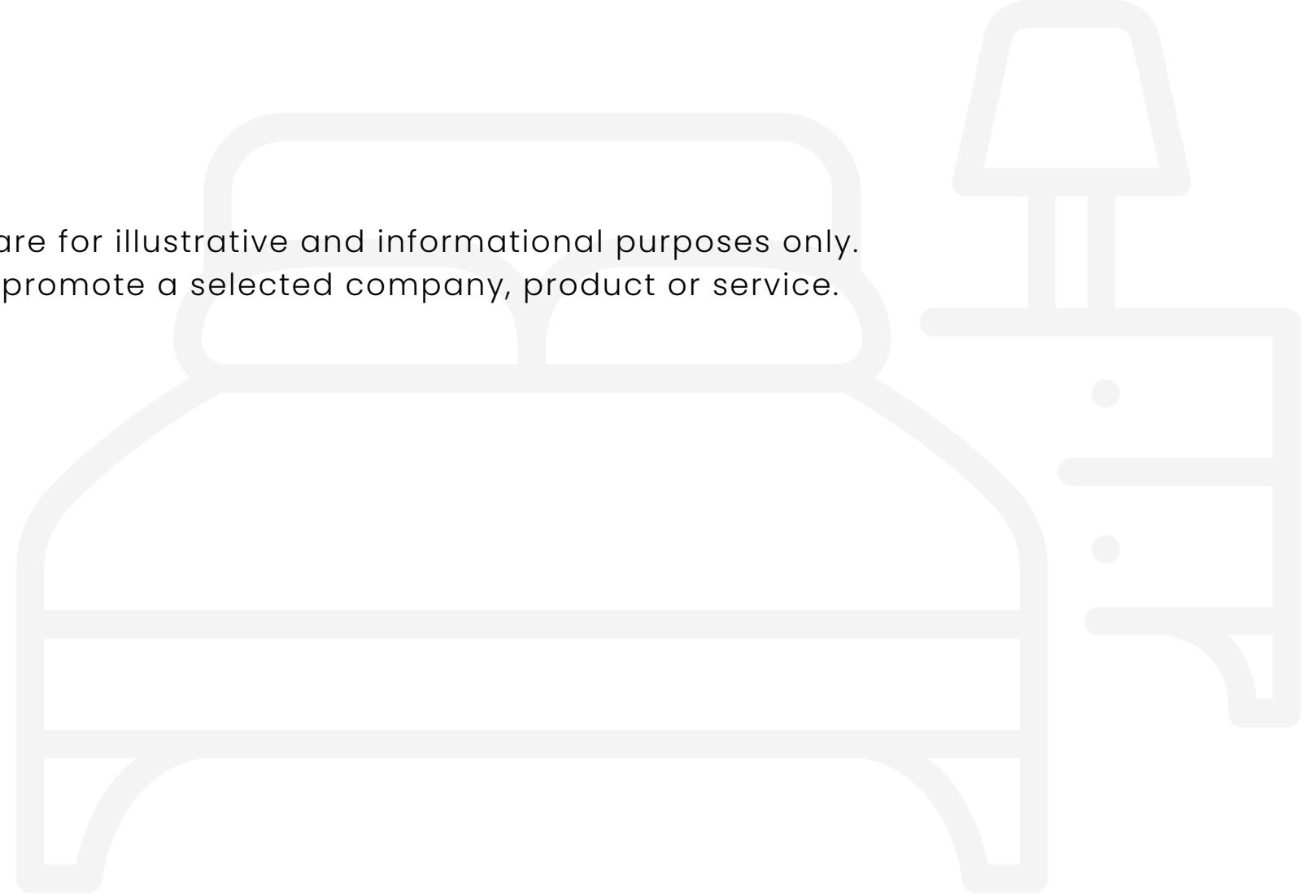


Polish Economic Chamber of Wood Industry

PIGPD's mission is to actively support the development of the broadly defined Polish wood industry, the integration of producers and cooperation between them. It has existed since 1992 and brings together nearly 150 companies. Most of them are lumber companies, but there is also a large number of manufacturers of garden architecture, flooring, pallets, wooden houses, machines and tools, traders, etc. They range from some of the largest in the country to small and medium-sized companies.

<https://pigpd.pl>





The photos used in this report are for illustrative and informational purposes only.
Photographs are not used to promote a selected company, product or service.

Arteo Design & Production

We specialize in designing and delivering complete interior solutions that combine functionality with unique design, tailored to the needs of various industries. We create spaces that captivate with their aesthetics, ensure user comfort, and support the development of a distinctive brand image. With our experience and individualized approach to each project, we help our clients bring their vision to life and enhance the quality of the spaces they create.



Company's offer

- Furniture & advertising for shops, petrol stations, cafés.

Certificates

- Certificate of 3M™ MCS™ Warranty

Forms of cooperation

- International trade and distribution

Balma

Balma is a Polish brand known for producing high-quality office furniture that combines conscious design with care for the environment. Its products blend functionality and elegance, enhancing workspaces with comfort and style. With over 40 years of experience and collaboration with renowned designers, the company creates innovative solutions for modern workplaces. Guided by diligence, creativity, responsibility, and respect for people and nature, Balma focuses on quality, timeless design, and sustainability reflected in every collection.



balma

Company's offer

- Desks
- Tables
- Coffee Tables
- Cabinets and Shelves
- Reception Counters
- Partitions and Screens
- Soft Seating
- Acoustic Booths
- Mobile Furniture

Certificates

- ISO 9001
- ISO 14001

Forms of cooperation

- International trade and distribution

 balma.pl

BOCIAN

BOCIAN is a Polish company producing beds and wooden products. It designs, manufactures and sells furniture for the youngest, with an emphasis on safety, comfort and aesthetics. The production process is based on the use of high-quality materials, such as wood, MDF or ecological paints and varnishes that are safe for children. We export our furniture to countries such as Germany, the Czech Republic, Romania, Bulgaria, Italy and Poland. Our innovative solution is the effective use of 100% of the raw material in the plant.



Company's offer

- Baby beds 120×60 cm, 140×70 cm
- House bed 160×80
- Free-standing shelves albo standing bookcases
- Dressers with changing table albo changing table dressers

Certificates

- PN-EN 716-1+AC:2019

Forms of cooperation

- International trade and distribution

BOTTEGA MONTE CARLO

At Bottega Monte Carlo, we design and construct exclusive furniture, doors, and interior decor elements with refined design and high quality. We promote classic luxury that allows everyone to express their unique personality. We combine classic craftsmanship with modern technologies, which enables us to achieve high precision in the finished product, making our furniture adorn and characterize the most exclusive homes and apartments. We work with demanding clients, and it is into their hands that we deliver the final work of high utility, which is a combination of classic craftsmanship and modern technologies. A characteristic of our brand is furniture finished with a mirror gloss.



BOTTEGA MONTE CARLO

Company's offer

- Exterior doors
- Interior doors
- Kitchen furniture
- Ceiling & floor lamps
- Tables

Forms of cooperation

- Joint Venture

Bozzetti Group

A sketch is the first physical trace of our ideas. Self-developed brand Bozzetti combines many years of experience in interior design and a multigenerational tradition of carpentry crafts. We propose original, outstanding solutions, in order to create future-proof forms which we believe will resist fleeting trends. Our furniture is fully produced in Poland. Our products are durable and comfortable. This is achieved by carefully selecting materials and setting high quality as our main priority. We think that a piece of furniture is well-designed when the user doesn't question it.



BOZZETTI

Company's offer

- Growing multifunctional collection
- Only limited by creativity
- Features & customization

Certificates

- Registered designs

Forms of cooperation

- International trade and distribution

COMPLET

Complet Chmielewscy Spółka Jawna is the owner of the product brand COMPLET FURNITURE®. We are a family-owned company managed by the second generation, a manufacturer of upholstered furniture, a recognized exporter, and a multiple award-winning company, honored in numerous rankings. Currently, the company's products can be found in several EU countries, as well as in the Arabian Peninsula and the USA. Our largest customers are business partners from many European countries, as well as from the USA and the Gulf countries. Our furniture is distinguished by an excellent price-to-quality ratio. The high quality of our furniture is confirmed by an exceptionally low complaint rate of just 0.02%.



complet®
furniture

Company's offer

- upholstered furniture
- sofas
- sleeper sofas
- corner sofas
- armchairs
- poufs
- upholstered beds
- continental beds

Certificates

- SMETA
- FSC Mixyacht issued by Rina

Forms of cooperation

- International trade and distribution



www.complet.com.pl

Empets

Empets has earned customer trust in 29 countries, manufacturing premium quality pet beds continuously for 18 years. The company offers both proprietary product lines and comprehensive private-label manufacturing services, providing consulting through their in-house design office, comprehensive logistics support, and regular product range updates. Empets' product portfolio covers the full market spectrum, from budget-friendly options to specialized solutions (such as orthopedic beds, outdoor models, and products made from recycled materials), to premium beds and accessories under their dedicated BASE brand as well as HOPPA innovative cat tree series.



empets
designed for pets

Company's offer

- Pet beds
- Outdoor pet beds
- Eco-friendly pet beds
- Pet mattresses
- Pet blankets
- Pet toys
- Pet accessories
- Cat trees

Forms of cooperation

- International trade and distribution

Fabb

FABB is a Polish brand of upholstery fabrics for furniture manufacturers, designers, and brands that value high quality, design, and durability.

We specialize in modern upholstery collections – from chenilles and velvets to jacquards – tailored to meet the diverse needs of the market, from residential interiors to demanding contract spaces.

Our fabrics are more than just materials – they are a sales tool that enhances brand aesthetics, elevates the furniture, and increases its perceived value.

- Consistent stock availability from our warehouse in Poland
- Trendbooks and ready-made Mix & Match sets
- Environmentally friendly technologies
- Product and marketing support for our partners



Company's offer

- FABB Fabrics
- Modern upholstery collections: chenille, velvets, jacquards, and leather-like fabrics. High quality, durability, and design – from residential interiors to contract projects.
- 3D Visualizations
- Furniture model design services for interior
- OA Products

Certificates

- OEKO-TEX Annex 6

Forms of cooperation

- International trade and distribution

Fande

Manufacturer of furniture for commercial facilities

We are a team of experienced managers and furniture manufacturing specialists who have been providing comprehensive interior furnishings for hotels, restaurants, offices, and other commercial properties since 1995. We specialize in contract projects, offering furniture tailored to individual customer needs. Our projects can be found in hundreds of prestigious locations across Europe.



fande
FURNITURE FIXTURES & EQUIPMENT

20 years on the market

 **TOSSI**
CRAFTSMEN IN CONTRACT FURNITURE

30 lat na rynku

Company's offer

- Hotel furniture

Certificates

- FSC

Forms of cooperation

- International trade and distribution
- Joint Venture

 www.fande.eu

FURNIKO

FURNIKO – 35 years of experience in office furniture manufacturing. Projects completed in the whole Europe and outside. Wide range of standard products: workstations, storage units, lockers, conference tables, mobile furniture, acoustic products, barrier free meeting pods, phone booths, hybrid office solutions, space management system, locker integration. Bespoke solutions for individual projects. Eco-conscious material choices: upholstery fabrics from recycled fibres, wood from FSC certified forests, recycled acoustic materials (PET), formaldehyde free boards. FURNIKO creates ergonomic, aesthetic, invigorating workspaces that significantly improve the wellbeing of the office staff.



Company's offer

- Complete workstations
- Storage furniture
- Conference tables
- Mobile furniture
- Acoustic products
- Accessible acoustic rooms
- Hybrid office solutions

Certificates

- FSC
- ISO 9001
- ISO 14001

Forms of cooperation

- International trade and distribution,

FMHOFFER

FMHOFFER was established as a result of the transformation of the Olsztyn Furniture Factories. The company specializes in the production of cabinet furniture made of laminated MDF. The machinery park, constantly modernized, has been adapted to the processing and laminating of MDF (CNC, membrane presses). This year, an automatic production line for laminate formats will be launched. We have developed special furniture packaging, intended for courier shipments, which minimizes the risk of damage to furniture during transport. Our furniture is delivered to customers in Western Europe, the United States, Canada, Martinique, Reunion and French Guiana.



hoffer.pl

Company's offer

- Home cabinet furniture
- laminated board/MDF/PVC
- Original milling & designs

Certificates

- FSC

Forms of cooperation

- International trade and distribution

INTERMEBLE

At INTERMEBLE, we specialize in high-volume RTA furniture manufacturing and our fully automated production process is designed to handle just that. INTERMEBLE has a global reach, exporting to 43 countries across the world. Our clients include major retailers and purchasing groups, providing them with reliable and consistent supply. Main countries of cooperation: Germany, Poland, Hungary, Bulgaria, Sweden, Denmark, The Netherlands, Spain, the UK.



INTERMEBLE

INTERMEBLE

Company's offer

- Furniture made of particle board, designed for self-assembly, i.e. bedroom, living room, bathroom, office and other types of furniture

Certificates

- FSC
- PEFC

Forms of cooperation

- International trade and distribution

 www.intermeble.com.pl

LukkaWoods.pl

Production of solid wood furniture, particularly high-quality premium tables. Extendable tables designed for any room as well as offices. Distribution in Poland through the website and physical stores. Timeless design and durable construction solutions to ensure the longest possible lifecycle of the wooden product.



LukkaWoods

Company's offer

- Table
- Extendable table
- Sideboard
- TV cabinet
- Display cabinet
- Bookshelf
- Shelf
- Console table
- Coffee table
- Desk

Forms of cooperation

- International trade and distribution

HOGAI

HOGAI is a Polish brand established in 2023, specialising in the design and manufacture of modern metal and textile furniture and interior accessories. Our collections are distinguished by their expressive design, bold use of colour and functional, modernist forms that give interiors a unique character. HOGAI products have been presented and awarded at design festivals, confirming their innovation and quality. We work with customers in Poland and Europe (including Germany, Portugal, France and Scandinavia), creating collections that combine original style, durability and craftsmanship.



HOGAI

Company's offer

- Mirrors: Player, Artist and Drummer (in 11 colours)
- Coffee tables: Journalist and Writer (in 11 colours)
- Bedside tables: Tailor, Tutor, Actress (in 11 colours)
- Jacquard blankets and bedspreads, woven from cotton yarn: Caregiver, Exclamation, Surfer and Op-Art
- Velvet and jacquard cushions

Certificates

- OEKO TEX STANDARD 100

Forms of cooperation

- International trade and distribution

MATONE

MATone is a Polish manufacturer of high-quality bedding products based in Suchedniów. Since 2018, it has specialized in providing bed linen, towels, mattresses, and other textiles for hotels, apartments, and individual customers. The company stands out for its use of materials from renowned suppliers, ensuring durability and comfort. MATone focuses on innovative solutions, such as professional product labeling, tailoring its offer to the individual needs of clients. Thanks to years of experience and dedication, the company has earned trust in the domestic market, and its products are highly regarded by customers.



Company's offer

- Hotel bedding
- Towels
- Mattresses
- Textiles for apartments
- Tablecloths
- Bathrobes
- Pillows and duvets
- Mattress covers
- Professional product labeling
- Custom textile orders

Forms of cooperation

- International trade and distribution

Niemann Polska

Niemann Polska is a leading Polish manufacturer of furniture boards, selling its products worldwide. The company focuses on innovation and sustainable development, ensuring the highest standards - quality of the offer and level of customer service. The company constantly inspires designers and furniture manufacturers, through a wide selection of colors, decors and types of surfaces, which allows to find non-standard solutions, tailored to the needs of even the most demanding customers.



Company's offer

- Acrylux Matte Anti-fingerprint with hydrophobic coating
- Acrylux Gloss – high-gloss panels
- Acrylux Mat Metallic – matte/metallic combo
- Spectrum Metal – trendy copper, gold, titanium
- Vision Texture – furniture panels with textured surface

Certificates

- FSC

Forms of cooperation

- International trade and distribution

NOTI

NOTI is a Polish brand with twenty years of experience, offering modern furniture for office, public, and residential interiors. We collaborate with renowned designers, combining aesthetic form with functionality and artisanal precision. NOTI stands for quality, design, and responsibility – the perfect partner for architects, investors, and individual clients. Our furniture is highly regarded both in Poland and internationally – including in Germany, the Netherlands, France, and the USA.



Noti.

Company's offer

- sofas
- armchairs
- chairs
- pouffes
- tables
- shelves

Certificates

- ISO 9001:2015
- ISO 14001:2015
- FSC® Chain of Custody (coc)

Forms of cooperation

- International trade and distribution

STOLKAR

We are a Polish family-owned company with over 35 years of tradition in furniture manufacturing. While we specialize in kitchens, our offer also includes bathroom, living room, office furniture, and solutions for businesses. We provide both modular furniture collections and custom-made designs tailored to individual needs. With a modern technological base, we handle both large-scale serial production and single-unit projects. We focus on quality, functionality, and design diversity to ensure our furniture fits perfectly into any space.



Company's offer

- Classic Line: budget-friendly kitchen furniture
- Trend Line: modern design & functionality
- Premium Line: Stolkar's most extensive collection

Certificates

- FSC

Forms of cooperation

- International trade and distribution

Szynaka Meble

Szynaka Meble is a Polish family-owned company with rich furniture-making traditions dating back to 1957. As a leader in the furniture industry, we deliver our products to over 80 countries worldwide. The Furniture Group consists of seven modern production plants and a 600,000 m² logistics center, where furniture is manufactured using various technologies. We invest in modern solutions, offering comprehensive interior furnishings while ensuring the highest quality, punctuality, and full support – all from one trusted partner. With strong production capabilities, we seamlessly combine tradition with innovation, adapting to global trends. Our strength lies in a team of over 3,000 employees.



 **szynaka meble**
always close to the people

Company's offer

Furniture for

- houses
- offices
- hallways
- youth rooms
- wide range of tables

Certificates

- ISO 9001
- ISO 14001
- ISO 45001
- ISO 28000
- AEO
- FSC
- PEFC

TOBO

TOBO LTD. is a family-owned company from the Podlasie region in Poland, operating since 1998. TOBO has received numerous awards and distinctions, including the Gold Medal, Diamond of Furniture Industry (Diamant Meblarstwa), MustHave, Good Design finalist (Dobry Wzór), and the Podlaskie Brand title. The company emphasizes innovation, developing, among other things, health-promoting furniture that supports proper posture and solutions tailored for seniors. TOBO's products are available both in Poland and internationally, including in Germany, the United Kingdom, France, and Lithuania.



Company's offer

- Furniture for offices, hotels, schools, public facilities
- Serial collections and custom-made projects
- End-to-end service: measurement, design, production, installation
- Systems: Health to Office, 4Senior, Viano

Certificates

- ISO 9001
- ISO 14001

Forms of cooperation

- International trade and distribution

VTO-DEKOR

The company specializes in printing decorative films on pre-impregnated paper with various types of surface finishes (smooth, textured, wood-look, haptic). We offer solid colors, wood-like patterns, fantasy designs, and imitations of stone and concrete. We operate five printing lines with widths ranging from 360 mm to 2200 mm, as well as a laminating line for producing multi-layer materials (microlaminates, CPL laminates, V-LAM laminates, and edgebanding). Our products are exported to many European countries as well as other continents. Our strengths include high product quality, great flexibility, excellent customer service, and short order lead times. Feel free to contact us!



Company's offer

- Decorative films (finish foils) based on pre-impregnated paper
- Furniture edgebanding
- CPL laminates
- Innovative V-LAM laminates

Certificates

- FSC

Forms of cooperation

- International trade and distribution

VZÓR

VZÓR specializes in revitalizing and promoting iconic Polish design from the mid-20th century, such as the RM58 designed by Roman Modzelewski, blending traditional aesthetics with modern technologies. With extensive experience in the industry, the company has earned recognition both in its domestic market and internationally. Through international collaboration, VZÓR advocates Polish design on a global scale. The company stands out for employing innovative production solutions, such as advanced material technologies that ensure high durability and precision in furniture manufacturing. Respecting copyrights and patents, VZÓR creates collections that seamlessly merge history with modernity.



VZÓR

Company's offer

- RM58 Classic – a modern version of the 1958 armchair designed by Roman Modzelewski
- RM58 Matte – the matte version
- RM58 Soft – the upholstered version
- RM56 – an armchair designed by Roman Modzelewski in 1956
- CK57 – an armchair designed by Czesław Knothe in 1957

Certificates

- EN 12520

Forms of cooperation

- International trade and distribution
- Joint Venture
- Investment

WRS INTERIOR SOLUTIONS

WRS Interior Solutions specializes in designing and manufacturing premium furniture for demanding international brands.

The company offers comprehensive solutions: from engineering design to assembly and service. Thanks to its own production facilities and design department, it implements unusual, complex projects for top luxury brands.

WRS Interior Solutions stands out for its ability to translate architects' visions into innovative technological solutions and capacity to carry out full-scope projects: from the initial idea, through design and implementation, to delivery, assembly, and post-installation service.



WRS INTERIOR
SOLUTIONS

Company's offer

- Engineering design of premium furniture
- Custom furniture manufacturing
- Shopfitting assembly and installation
- After-sales service
- Full project management
- Technical consulting
- Prototyping and R&D
- Comprehensive solutions for the luxury retail and hospitality industries

Certificates

- OEKO-TEX Annex 6

Forms of cooperation

- International trade and distribution

This report was delivered by the Polish Investment and Trade Agency as part of a sectoral promotion programme under the project **“Internationalization of SMEs – Brand HUB”**, implemented by the Polish Investment and Trade Agency in cooperation with the **Ministry of Economic Development and Technology**, within the framework of the **“European Funds for a Smart Economy 2021–2027”** programme.

The goal of the **“Internationalization of SMEs – Brand HUB”** project is to leverage and enhance the development potential of Polish small and medium-sized enterprises (SMEs) and to increase export volumes through their participation in promotional activities in foreign markets. Sectoral promotion programmes aim to support the international recognition of these sectors by promoting the **Polish Economy Brand** under the slogan **“Poland. Business Forward.”**

Poland. Business Forward

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