

# Poland. Business Forward Furniture Industry



## Table of contents

1. Why invest in Poland?
2. Why invest in the furniture industry sector in Poland?
3. PAIH – our mission
4. PAIH – our offer
5. Furniture Industry sector – catalogue





## Ladies and Gentlemen,

this is a special moment for the Polish, but also the global, economy. We are surrounded by a dynamically changing reality in which multi-vector business relationships, the race for new technologies and armed conflicts play an important role, linking inevitably to economic relationships. Navigating such an environment requires attentiveness and flexibility, but at the same time offers great potential for growth and building a leadership position for which Poland is definitely ready.

**Our economy is indicated as an example of success on a global scale.** This is shown by the growth in GDP in recent decades and the development of sectors that produce particularly high added value. Entrepreneurs operating in Poland are able to succeed in foreign markets, conquering new territories and building Poland's reputation internationally. Companies are increasingly bold in pursuing global ambitions, knowing that expanding beyond their home market is the way to scale their business and succeed.

**The Polish Investment and Trade Agency has a particularly ambitious task.** We support the economic development of our country and, at the same time, promote the Brand of the Polish Economy around the world by sharing domestic successes. However, this would not have been possible were it not for the openness, resourcefulness and competitiveness of Polish companies.

**Our companies are making excellent use of their growth opportunities.** The changing global landscape of economic relations is an opportunity to conquer new markets, build relationships and further improve the position of Polish companies. This makes it all the more important for companies to be able to count on the support of business environment institutions such as PAIH. Access to the know-how of the several hundred of the Agency's experts, the network of contacts of the Foreign Trade Offices with local partners and the support projects implemented, among others, with the help of European Funds, facilitate the process of entering foreign markets, from the analysis of potential to the actual presence on them.

**Polish entrepreneurs - ambitious, creative and open-minded people - are the strength of the Polish economy. I encourage you to read the report showing a cross-sectional view of the furniture sector, its achievements to date and its prospects.**

**Andrzej Dycha**  
**President of the Polish Investment and Trade Agency.**



## Poland – the heart of Europe

Poland is the largest country in Central and Eastern Europe.

Its location in the centre of Europe makes Poland an excellent place to do business, especially in logistics and distribution and its membership of the European Union provides access to the single market and EU funds.

**Member of the EU since 2004**

**Member of NATO since 1999**

**36.7 million inhabitants – the fifth most populous EU country**

**38 cities with over 100,000 inhabitants**





## Why Poland?

**A stable economy:** Poland has one of the most stable and rapidly growing economies in Central and Eastern Europe.

**A large market:** Poland is a country with a population of nearly **37 million**, which is a large consumer market.

**Special economic zones:** Poland has Special Economic Zones, that offer tax breaks and other incentives to investors.

**Skilled workforce:** Poland has a well-educated workforce:

- 23 million Poles are of working age
- 35% of the working population have tertiary education
- 1.2 million students (25% in engineering majors)
- Poland ranks high in the EU for science graduates and is a leader among women in STEM





## POLISH CAPITAL

**Infrastructure:** Poland is constantly investing in infrastructure development, including roads, motorways and airports. Poland has:

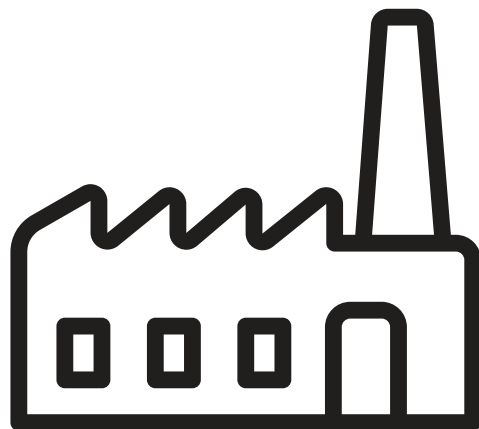
- **the fifth longest** motorway network in the EU and more than 1,302.8 km of motorways and motorways under construction
- **15 airports** with scheduled European flights, including 4 airports serving major intercontinental routes, (59.5 million passengers served in 2024. )
- **4 large seaports** (135 million tonnes of transhipments in 2023) and a Deepwater Container Terminal in Gdansk
- **41 intermodal terminals** (6 offshore, 35 onshore)
- **Wrocław** – took first place in the medium-sized cities category of the **‘European Cities and Regions of the Future 2025’** ranking (fDi Intelligence – Your source for foreign direct investment information – fDiIntelligence.com)
- **Kraków** has been included in the prestigious Travelers' Choice Awards 2025 list organised by Tripadvisor. The city won an award in two categories: Best of the Best Cultural Destinations in the World, ahead of Amsterdam and Rio de Janeiro, among others, and Best of the Best Places to Visit in Europe



## Furniture Industry Sector in Poland – numbers

**32 000**

Number of furniture  
manufacturers in Poland



**15,8 billion USD**

The value of Polish  
furniture production in 2023



**196 000**

Number of jobs  
in the sector





## Furniture Industry Sector in Poland – facts

Polish manufacturers are committed to maintaining the highest standards and customer satisfaction. The furniture is manufactured from durable wood materials from certified sources, with precision and attention to detail. The manufacturing technology ensures that they will last a lifetime. Thanks to this approach, Polish furniture has become synonymous with high quality, measured against demanding European standards.

According to Statista, global furniture sales **in 2022** reached a record high of almost **€659 billion**. The Polish furniture industry is heavily dependent on the health of European markets. **The value of exports to EU countries accounted for around 80% of Polish exports in the furniture industry.**





## Furniture Industry Sector in Poland – facts

However, fashionable design and competitive pricing are not the only strengths of the Polish furniture industry. The Polish speciality has become an e-commerce service. Via the Internet, high-quality furniture and home furnishings can be purchased, packaged and prepared for domestic and international shipment.

A strong factor in the strength of Polish furniture manufacturers continues to be the rich raw material base. **According to the State Forests, 29.6% of the country's area corresponds to forest resources.** Responsible and sustainable forest management ensures access to certified and high quality wood. A well-developed network of wood processing plants provides raw materials for furniture manufacturers.



## STRENGTHS OF THE FURNITURE SECTOR

# What makes us special?



**A characteristic feature of Polish manufacturers is their great flexibility and their ability to customise the solutions they offer to the needs of their customers.**  
Polish manufacturers implement bespoke designs and use a wide range of designs and materials



**Diversity of offer and high quality of furniture** – nearly 32,000 Polish companies in the furniture sectors make the Polish furniture range rich in choice



**High price competitiveness of Polish manufacturers** – resulting from lower manufacturing costs in Poland compared to Western European partners



**Innovative design** – Poland is in the top 20 countries with the best designers according to the World Design Rankings 2024. Polish designers draw inspiration from a wide variety of styles including Scandinavian trends, art deco and references to modernism.



**Production in many cases based on sustainable principles and raw materials from certified sources.**  
Investments that make it possible to monitor and reduce the carbon footprint of furniture production.



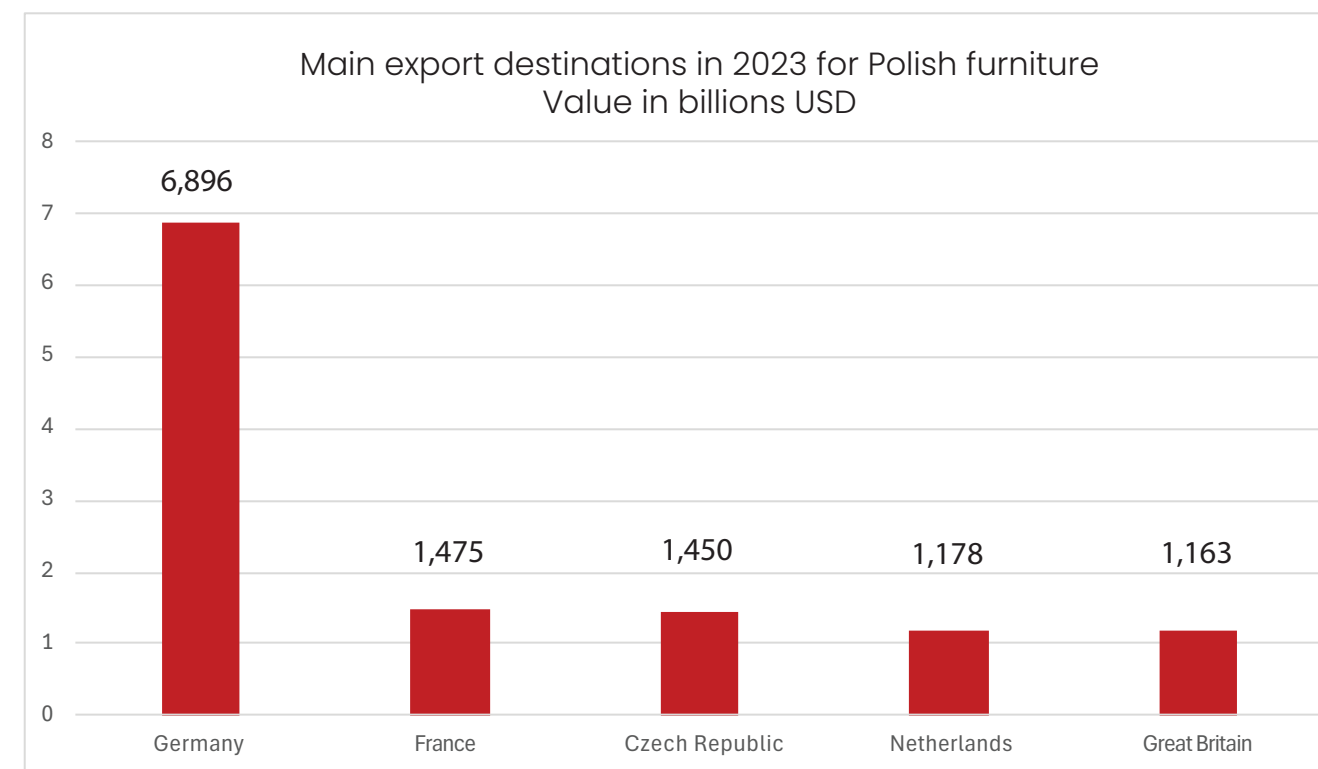
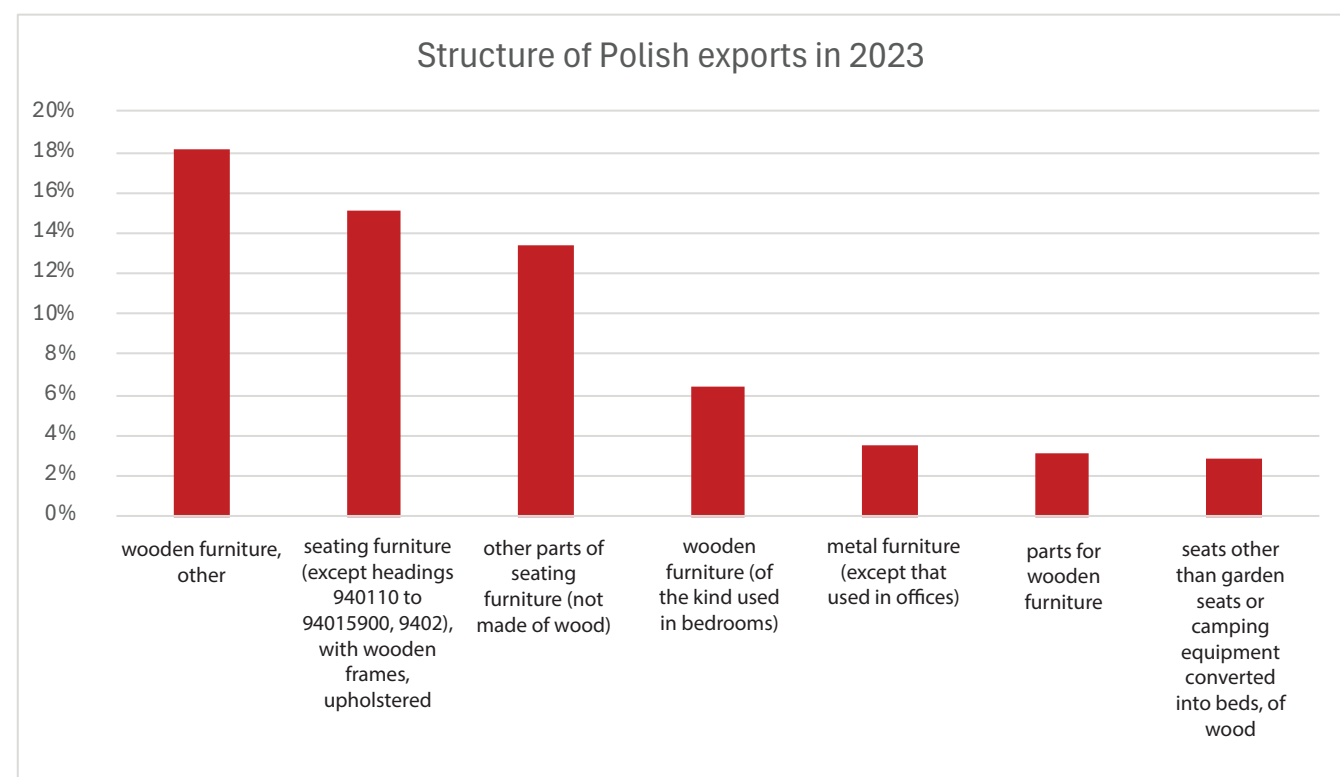
**Innovation and functionality** – Polish manufacturers are also known for making smart multifunctional furniture



## FURNITURE INDUSTRY SECTOR – EXPORT

Poland's furniture exports  
in 2023 amounted to  
**USD 15.98 billion.**

Position in furniture exports:  
– World (in 2023): **2nd place**  
– Europe (in 2023): **1st place**



## Did you know that:

- **Production costs in Poland are lower than in Western European countries.** At the same time, thanks to the common European market, Polish producers have access to demanding but buoyant markets such as Germany and France, which creates great development potential.
- **The Institute of Industrial Design is one of the first institutions promoting design in post-war Europe.** It was founded in 1950, earlier than Jacques Viot's famous Parisian Institute of Industrial Aesthetics. The founder and director of the Institute until 1968 was Professor Wanda Telakowska, also known as the Joan of Arc of Polish design.
- **According to Statistics Poland, the State Forest Holding sold 39,164 thousand m<sup>3</sup> of timber in 2023.** The Polish timber industry is developing rapidly, providing great materials for the furniture industry. The State Forests implement the tenets of sustainable management through proactive measures.



## INSTITUTIONS SUPPORTING THE FURNITURE INDUSTRY SECTOR IN POLAND

### Polish Chamber of Commerce of Furniture Manufacturers

The organisation aims to integrate the Polish furniture sector in order to participate effectively in shaping the development of the Polish furniture industry, to actively promote Polish furniture domestically and around the world and to support efforts to ensure that consumers are fully satisfied with the purchase and use of products made by the Polish furniture industry. The Chamber cooperates with national and foreign social, local government and scientific organisations as well as business entities.

<http://www.oigpm.org.pl>



### Polish Economic Chamber of Wood Industry

The PECWI's mission is to actively support the development of the broader Polish wood industry, the integration of manufacturers and cooperation between them. It has been in existence since 1992 and brings together nearly 150 companies. Most of them are lumber companies, but there is also no shortage of manufacturers of garden architecture, flooring, pallets, timber houses, machinery and tools, traders, etc. Among them are both those ranked among the largest in the country and small and medium-sized companies.

<https://pigpd.pl>







**In 2023, Poland (USD 15.8 billion) was the sixth largest furniture manufacturer in the world and the third largest in Europe, behind Italy (USD 20bn) and Germany (USD 19.6bn). This is absolutely something to be proud of.**

**Germany (35.19%, USD 5,317 million), the Czech Republic (USD 1,152 million), the UK (EUR 977 million), France (USD 1,025 million), as well as the Netherlands (USD 866 million) and the US (USD 485 million) invariably remain the main customers for furniture from Poland.**

The largest product group in sales is seating furniture, including upholstered furniture, as well as office and shop furniture, kitchen furniture and mattresses. Polish furniture manufacturers are keeping up with and creating new trends in furniture-making. They are well aware of the needs of their end users, proving their flexibility and innovation in the key areas of design, procurement and production. We are also seeing a growing trend of online shopping, with Polish furniture becoming much more visible on shopping platforms.

**The furniture industry is an important pillar of the Polish economy. It accounts for 2% of the country's GDP and employs nearly 200,000 people in 32,000 companies.**

The year 2024 posed a challenge for the Polish furniture industry, which was affected by the huge losses brought about by Russia's aggression against Ukraine and the associated sanctions, as well as inflation, rising labour and production costs, and sharply increasing electricity and oil prices. High inflation limited consumers' purchasing options, both in Poland and in foreign markets. The difficult economic situation in Western Europe has highlighted the need to diversify markets and seek new sales destinations.

We are after another edition of the **MEBLE POLSKA 2025** trade fair, where we had a phenomenal success hosting **more than 16,000 visitors from over 70 countries**, even from the most remote parts of the world, such as the United States, Mauritius, Israel and India. The significant presence of buyers from all over the world confirmed the global importance of the Polish furniture industry and its role on international markets.

**Anna Jurkowska**  
**Export Support DepartmentPolska**  
**Agencja Inwestycji i Handlu SA**

## PAIH's mission to promote Polish sectors

**Polish Investment and Trade Agency (PAIH) supports Polish companies in their international expansion and assists foreign investors in starting business operations in Poland.**

The mission of the agency is:

- enable small and medium-sized enterprises to reach their full potential in exporting their products and services worldwide
- strengthen the recognition of Polish brands on international markets
- promote pro-export attitudes among Polish entrepreneurs
- support Polish companies on foreign markets
- promote the Polish economy and Polish enterprises as effective and valuable partners

**The Polish Investment and Trade Agency** works to build and develop relations between the Polish economy and international markets, actively promoting cooperation between Polish entities and international partners and supporting the inclusion of Poland in global value chains.



## OUR OFFER



**Preparation  
of information packages**



**Analysis  
of the export potential**



**Provision of space  
at national booths**



**Organization  
of economic missions**



**Developing a list  
of business partners**



**Verification of business partners**



**Organization  
of B2B meetings**



**Support in contacts  
with the administration**



The photos used in this report are for illustrative and informational purposes only.  
Photographs are not used to promote a selected company, product or service.



# Catalogue of Polish companies in the furniture industry sector

## Arteo Design & Production

We specialise in the design and comprehensive implementation of interiors that combine functionality with unique design, responding to the needs of different industries. We create spaces that are aesthetically stunning, provide comfort and support the building of a unique brand image. With experience and an individual approach to each project, we help our clients to realise their visions and enhance the quality of the spaces they create.



### Company's offer

- Furniture and advertising for shops, petrol stations and cafés

### Forms of cooperation

- International trade and distribution

### Certificates

- Certificate of 3M™ MCS™ Warranty

## BIK FURNITURE

BIK FURNITURE has been operating on the furniture market since 1989. We offer top quality kitchen furniture, bathroom furniture, wardrobes and living space and bedroom furniture. Our furniture is characterised by high quality workmanship, and individual design based on the latest trends in the interior design industry combined with ergonomics and ease of use.



### Company's offer

- office furniture
- Shop furniture
- Housing investment equipment

### Forms of cooperation

- International trade and distribution

 <https://bik-meble.pl>



## BIM

BIK FURNITURE has been operating on the furniture market since 1989. We offer top quality kitchen furniture, bathroom furniture, wardrobes and living space and bedroom furniture. Our furniture is characterised by high quality workmanship, and individual design based on the latest trends in the interior design industry combined with ergonomics and ease of use.



### Company's offer

- We manufacture TV cabinets, coffee tables, sideboards, wardrobes, beds, bookcases, bedside tables, dining room tables, office furniture and furniture with electric fireplaces.

### Forms of cooperation

- International trade and distribution

### Certificates

- FSC
- Carb2

## Classic Sofa

CLASSIC SOFA is the first plant in the Szynaka Furniture Group specialising in the production of upholstered furniture. Its modern machinery, consistently implemented development strategy and a team of experienced employees allow an optimistic view of the success of the office, production and warehouse complex built in 2020. The use of modern technological and design solutions allows us to offer the highest quality upholstered furniture on the Polish and global furniture markets. This investment project is the first stage of the Classic Sofa factory, with a target total area of more than 20,000 m2 and up to 500 jobs.



### Company's offer

- Upholstered furniture

### Forms of cooperation

- International trade and distribution

### Certificates

- FSC
- PEFC

## COMPLET

Complet Chmielewscy spółka jawna is the owner of the COMPLET FURNITURE® product brand. We are a family business managed by the second generation, a manufacturer of upholstered furniture, a recognised exporter, an award-winning company and winner of numerous rankings. Currently, the company's products can be found in more than a dozen EU countries as well as on the Arabian Peninsula and in the USA.

Our largest customers are companies from a number of European countries, as well as the USA and Persian Gulf countries.

Our furniture offers a very good value for money. The high quality of the furniture is confirmed by the very low complaint rate of 0.02%.



# complet® furniture

### Company's offer

- Upholstered furniture
- Sofas
- Armchairs

### Forms of cooperation

- International trade and distribution

### Certificates

- SMETA
- FSC Mix

 [www.complet.com.pl](http://www.complet.com.pl)



## Empets

Empets has earned the trust of customers in 29 countries by manufacturing top-quality pet beds continuously for 18 years. Empets offers both its own product lines and a comprehensive customer-branded production service, providing advice together with the services of its design office, full logistical support and regular range updates. The Empets product range covers a full cross-section of the market, from budget products, through specialised products (e.g. orthopaedic, outdoor or recycled material beds), to premium beds and accessories under the dedicated BASE brand, as well as the innovative HOPPA cat trees.



***empets***  
*designed for pets*

### Company's offer

- Pet beds
- Pet blankets
- Pet toys

### Forms of cooperation

- International trade and distribution

 [www.empetsgroup.com](http://www.empetsgroup.com)

## Fabryka Mebli Meblosiek

Our company specializes in manufacturing flat-pack case and upholstered furniture for self-assembly. We focus on high quality, unique design, and innovative solutions developed by our in-house technology department. Each piece is an original project, thoughtfully created for both functionality and aesthetics. We operate in an eco-friendly way, using sustainable materials and optimized production processes. Our packaging is perfectly suited for dropshipping.



### Company's offer

- Astoria and Batina upholstered beds with matching bedside tables
- Lorenz bedrooms with rounded edges, Villa with stylish upholstered headboard
- Wardrobes with sliding doors with top and bottom guide rails

### Forms of cooperation

- International trade and distribution

### Certificates

- FSC
- SEDEX



## FABRYKA STOŁÓW SOWACKI

The Sowacki Table Factory is a family business whose tables have not only a character developed over the years, but also a history. We cooperate with many German companies, but we are also developing our own online store with a 3D table configurator.



### Company's offer

- We produce dining tables according to individual requests.
- We can offer solid wood tops with more than 100 different bases made of steel and wood in four different versions.

### Forms of cooperation

- International trade and distribution
- Joint Venture



## FANDE

We are a team of experts in furniture production, operating since 1995, mainly in the contract market. We specialise in the complete furnishing of hotels, restaurants, offices and conference centres. We tailor our designs, materials and sizes to suit our clients' individual needs, taking into account their style, budget, quality and delivery times. Our furniture adorns hundreds of prestigious venues in Europe. Our manufacturing takes place at two sites: in Toruń, where we process furniture from furniture boards, and in Słupcy near Olsztyn, where we continue the traditions of the craft, creating furniture and front panels from lumber, as well as veneered and varnished ones.



### Company's offer

- Fande offers design, production, and on-site furniture installation for clients (also as a general contractor).
- The company provides hotel furniture: veneered and laminated room furniture, lobby, reception, restaurant, conference, and upholstered furniture.

### Forms of cooperation

- International trade and distribution
- Joint Venture
- Investment

### Certificates

- FSC certification under implementation

# FAST

FAST is a manufacturer of furniture for the hotel sector, POS and the maritime market. Our offer is tailored to the individual needs of the client. We offer every type of material and finish. We have our own production facility. We furnish thousands of hotel rooms a year and luxury flats in some of the world's most attractive places worldwide. In addition to excellent workmanship, the interior must be functional and have its own personality determined by its purpose and design goals. We value working in stages, which enhances communication with our clients, who know exactly what to expect at each stage. What sets us apart is our individual approach to each project and our precision. We work with the best.



## Company's offer

- Bespoke Furniture
- FF&E for Hospitality
- Contract-based projects

## Forms of cooperation

- International trade and distribution
- Joint Venture
- Investment

## Certificates

- ISO 9001
- ISO 14001

 <https://www.fast.pl>



## FMHOFFER

FMHOFFER was established as a result of the transformation of the Olsztyn Furniture Factories. The company specialises in the production of box furniture made from foil-wrapped MDF. Its machinery, which is constantly being upgraded, has been adapted for the machining and foil wrapping of MDF (CNC, membrane presses). An automated production line for laminate formats will be commissioned this year.

We have developed special packaging for the furniture, designed for courier shipments, so that the risk of damage to the furniture during transport is minimised. Our furniture goes to customers in Western Europe, the United States, Canada, Martinique, Réunion and French Guiana.



# hoffer.pl

### Company's offer

- Household furniture
- Wardrobes
- MDF and PVC foils in various styles
- The original milling and designs are appreciated by users and industry experts (Golden Metal of the Poznań International Fair in 2025).

### Forms of cooperation

- International trade and distribution



# FURNIKO

FURNIKO – 35 years of experience in the manufacture of office furniture. Projects across Europe and beyond. A wide range of standard products: workstations, storage furniture, conference tables, mobile furniture, acoustic products, acoustic rooms accessible to disabled people, hybrid office solutions, and locker integration. Furniture for individual projects. Eco-friendly materials: upholstery fabrics made from recycled fibres, wood from FSC-certified forests, recycled acoustic materials (PET), formaldehyde-free boards. FURNIKO creates ergonomic, aesthetically pleasing spaces that significantly improve the well-being of office workers.



FURNIKO

## Company's offer

- Complete workstations
- Storage furniture
- Hybrid office solutions

## Forms of cooperation

- International trade and distribution

## Certificates

- FSC
- ISO 9001
- ISO 14001

 [www.furniko.com](http://www.furniko.com)



## Gała Meble

Gała Meble is a family-owned, strong and dynamically growing company that has been passionately designing and creating furniture in Poland for over 40 years. Original ideas for the living room, kitchen, dining room, bedroom or hallway make it possible to take care of the functionality of the planned space while ensuring comfort for many years. Gała Meble is a factory with 5 production plants with state-of-the-art machinery and specialised distribution centres, which puts it among the leading manufacturers in Poland.



### Company's offer

- Cabinets
- Kitchen furniture
- Beds

### Forms of cooperation

- International trade and distribution

### Certificates

- FSC
- PEFC

 <https://galameble.pl/>

## Grupa Bozzetti

A sketch is the first material trace of each of our ideas. Bozzetti's brand is the sum of many years of design experience in interior architecture and furniture, and a multi-generational tradition of carpentry craftsmanship. We offer our customers our proprietary, original solutions, striving to create timeless forms that we feel will remain attractive despite changing fashions and trends. Our furniture is entirely made in Poland and is durable and comfortable. We achieve this by carefully selecting materials and making high quality our main priority. We consider a piece of furniture to be well designed when the user does not question its quality.



# BOZZETTI

### Company's offer

- Constantly developing and growing collection of furniture with various functions
- The range of production is limited only by our creativity
- Some of our designs, through additional functionalities and the possibility of customization, allow greater freedom of use

### Forms of cooperation

- International trade and distribution

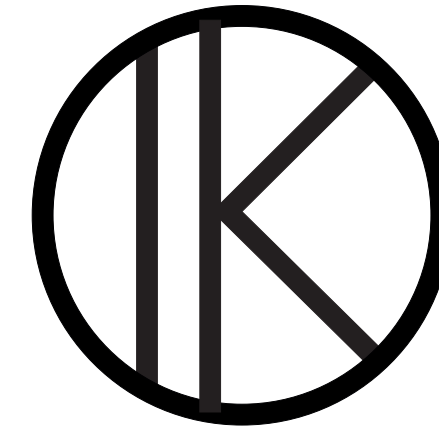
 [www.bozzettidesign.com](http://www.bozzettidesign.com)



## Iwona Kosicka Design

Circle SWINGS oak swings for private and public interiors.

Iwona Kosicka Design Studio combines craftsmanship with new technologies to create unique, high-quality designs. The studio offers a range of swings that enliven interiors, going beyond the traditional concept of rocking chairs. The designs focus on timeless minimalism, and each piece is made to serve customers for many years. The hanging seat, suspended from the ceiling, stands out as an intriguing focal point, appealing to those who appreciate geometric lines, simple forms and exceptional quality. Manufactured in Poland with exceptional attention to detail, creating an impressive addition to the interior.



### Company's offer

- Oak swings for interiors
- Oak furniture
- Oak tables

### Forms of cooperation

- International trade and distribution

## KLER

The company's history begins in 1973, when it was founded by Piotr Kler thanks to his passion for creating furniture. Today, KLER is a European manufacturer of premium upholstered furniture with 600 employees. In Poland, we have a retail network of 32 of our own KLER Concept stores. Our production facilities are among the most modern in Europe, however, in order to meet the highest global standards, we conduct internal tests on the durability and quality of the materials we use. We have our own logistics facilities located in southwestern Poland and provide comprehensive sales service to foreign customers in a foreign language convenient to them.



# KLER

ESTD 1973

### Company's offer

- Premium class upholstery furniture (sofas, sectionals, armchairs) and upholstery beds.

### Forms of cooperation

- International trade and distribution

### Certificates

- Certificates of Conformity POZNAŃ INSTITUTE OF TECHNOLOGY



## KMW INVEST

KMW Invest is an experienced manufacturer of store furniture, offering comprehensive and modern solutions for retail spaces. For many years, we have been successfully implementing projects in Poland and international markets, including Germany, France, the UK, Scandinavia and Eastern Europe. Our strengths are innovative production technologies, a flexible approach to customer needs and the highest quality workmanship. We design and produce furniture that combines functionality with aesthetics, supports sales and builds a strong brand image. We are a proven partner for companies looking for creative solutions in the arrangement of retail spaces, tailored to individual customer needs.



### Company's offer

- Store furniture
- Sales counters
- Modular systems

### Forms of cooperation

- International trade and distribution
- Investment project

### Certificates

- ISO 9001
- FSC
- CE
- PN-EN

 <https://kmw-invest.pl/>



## Lenart Furniture

We have built a brand whose mission is to create furniture that is functional, yet interesting in terms of design. We have specialized in managing limited space.

We believe that every home can delight, emanate peace and put the residents in a good mood. A well-arranged environment makes everyone find their place in it, a space where they simply feel good.



# lenart.

### Company's offer

- We create furniture for adolescents' rooms, living rooms and bedrooms, as well as the CONCEPT line of furniture, whose role is to cleverly arrange small spaces.
- CONCEPT furniture line, whose role is to smartly arrange a small space. Our contemporary version of the murphy bed impresses with its design and

### Forms of cooperation

- International trade and distribution

### Certificates

- TUV
- PN-EN 1129-1:2000
- EN 1129-1:1995
- CE
- Safety Certificates

 [www.lenartfurniture.com](http://www.lenartfurniture.com)

## LukkaWoods.pl

Production of solid wood furniture, particularly high-quality premium tables. Extendable tables designed for any room as well as offices. Distribution in Poland through the website and physical stores. Timeless design and durable construction solutions to ensure the longest possible lifecycle of the wooden product.



### Company's offer

- Tables
- Desks
- Shelves

### Forms of cooperation

- International trade and distribution

 <https://lukkawoods.pl/>



## M7 Polska

We are a family-owned company and have been exporting furniture for over 20 years, as M7 Polska and then as M7 Polska Sp. z o.o. We export contract furniture, children's furniture and store furnishings to Europe, Australasia and North America.



### Company's offer

- Upholstered armchairs, sofas, reclining armchairs, dining chairs, bar stools, tables, coffee tables
- Cabinets made of solid wood and painted MDF, HPL, MFC/MFMDF boards
- Store/warehouse shelving

### Forms of cooperation

- International trade and distribution

## MALOW

MALOW Sp. z o.o. is one of Europe's largest metal furniture manufacturers, operating in Suwałki since 1997. Our products stand out for their quality, functionality and durability, meeting the needs of customers from a wide range of industries. Thanks to our innovative approach and flexible production, we adapt our range to meet diverse expectations - from standard products to bespoke furniture. We consider our greatest assets to be our customers' trust and our experienced team. We cooperate with companies from countries including Sweden, Norway, Denmark, Germany, the Netherlands, France, the Czech Republic, Slovakia, Lithuania, Latvia and Estonia.



### Company's offer

- Product A: Metal furniture for welfare, office, workshop, medical and military applications
- Product B: Smart Lockers - lockers with an access control system
- Product C: We provide metalworking services, using advanced technology to fulfil precise and flexible custom orders

### Forms of cooperation

- International trade and distribution

### Certificates

- ISO 9001:2015
- ISO 14001:2015



# MARO Office Furniture Factory

For 30 years, in Poland and abroad, we have been ensuring that office work is comfortable and ergonomic. Our furniture is testament to our professionalism and love for what we do. With a love for creating things that are beautiful and functional, we are passionate about finding new solutions that turn ideas into a product, at an ever higher level. Using innovative technological concepts, we make every effort to ensure that our products and solutions are of the highest quality. This is confirmed by the ISO 9001 and Geprüfte Sicherheit certificates. This is definitely facilitated by our machinery, where world-class technologies come together under one roof.



## Company's offer

- Standard and electric desks
- Conference tables
- Acoustic panels

## Forms of cooperation

- International trade and distribution

## Certificates

- ISO 9001
- ISO 14001
- Geprüfte Sicherheit

## Meble Wójcik

The company's first manufacturing plant was established by carpenter Leszek Wójcik in 1986. Since then, the company has been owned by the Wójcik family, with 4 modern factories that specialise in the production of case furniture from wood-based boards, assembled by the customer. Our designs are created with the help of experienced designers and a well-developed product development department, and are designed for every room in the home. Each month, our furniture is delivered to more than 20 markets, mainly in Europe, and thanks to advanced logistics and a modern high-bay warehouse, we are ready to serve both retail chains and e-commerce customers.



MEBLE *Wójcik*

### Company's offer

- laminated, mdf and lacquered board case furniture for living and dining rooms, bedrooms, children's rooms, hallways, kitchens and bathrooms

### Forms of cooperation

- International trade and distribution

 [www.meblewojcik.com.pl](http://www.meblewojcik.com.pl)



## MEBLE-OKMED

Okmed Demko Furniture is a Polish manufacturer of case furniture with 34 years of experience, exporting to over 30 countries, including Western & Eastern Europe and Asia. We create modern, durable, and functional furniture for both commercial and private spaces. Our product range includes several thousand SKUs in categories such as desks, bookcases, wardrobes, bedside tables, dressers, and more. We specialize in mass production, based on our own designs as well as custom concepts from clients. Our furniture meets international standards, as evidenced by long-term cooperation with major purchasing groups, FSC certification, and a strong presence in demanding markets in Poland and abroad.



# MEBLE — — OKMED DEMKO

### Company's offer

- Product A – Blush Black Corner Desk: 22 mm tabletop, 16 mm fronts, HDF back panel. PVC edges.
- Product B – Roma Kitchen Set: Set of 6 kitchen cabinets with herringbone-patterned fronts.
- Product C – Napoli 2S Cabinet: 16 mm Kashmir board + separate frame that can serve as a shelf.

### Forms of cooperation

- International trade and distribution

### Certificates

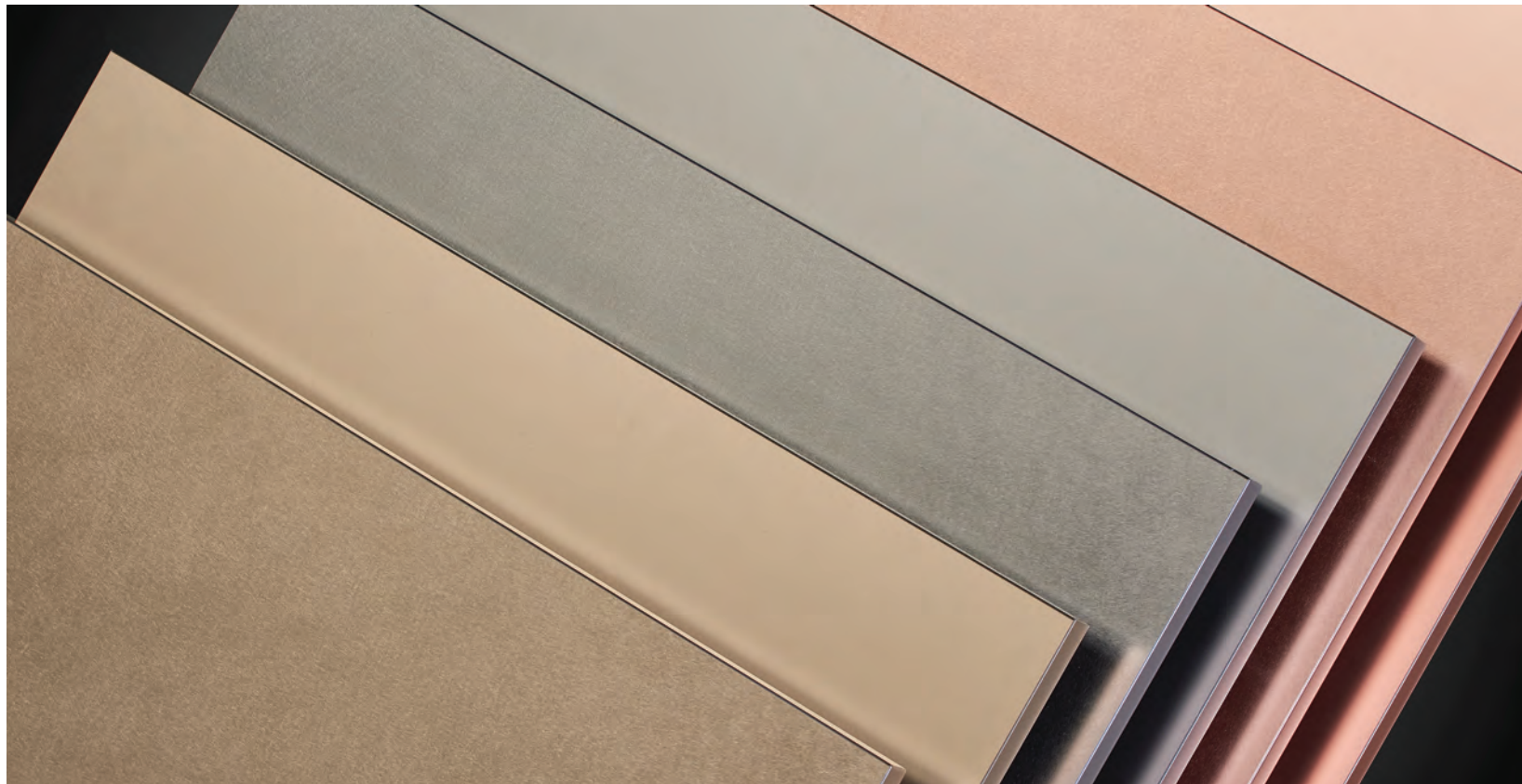
- FSC

 [www.mebleokmed.pl](http://www.mebleokmed.pl)

## Niemann Polska

Niemann Polska is a leading Polish manufacturer of furniture boards, selling its products worldwide. The company is committed to innovation and sustainability, ensuring the highest standards - in the quality of its offering and the level of customer service.

Niemann Polska continues to inspire furniture designers and manufacturers with its wide range of colours, decorative elements and surface types, allowing them to find customised solutions to meet the needs of even the most demanding customers.



### Company's offer

- Acrylux Matte Anti-fingerprint, with a special hydrophobic coating
- Acrylux Gloss - high-gloss panels
- Acrylux Mat Metallic - a combination of a matte and metallic surface

### Forms of cooperation

- International trade and distribution

### Certificates

- FSC



## Permed

We have been operating for more than 25 years as one of the largest Polish manufacturers and exporters mainly to the EU market, in particular to: Germany, Austria, the Czech Republic, Slovakia and Croatia.

Our main products are mattresses, foam bed mattresses and guest mattresses, garden cushions, fur knitted products and home textiles.

Our company stands out primarily thanks to:

- high quality goods made in Poland in accordance with European standards - short lead times
- reliability and punctuality of deliveries - competitive prices
- flexibility - we are able to make the product according to the customer's needs



### Company's offer

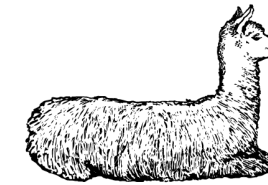
- Mattresses
- Garden cushions
- Home textiles

### Forms of cooperation

- International trade and distribution

## Scandicsofa

We started manufacturing furniture more than 20 years ago. We have designed and made Scandinavian-style furniture ourselves, which was then distributed to large, furniture retail chains. This has enabled us to gain experience and create a company whose furniture is sold to the most demanding customers. We did this under the brands of our foreign trading partners. In 2015, we decided to change that. After all, the Polish market can also receive the best: stylish, solid furniture made from the highest quality materials at an affordable price, and made by craftsmen who have been gaining their experience for as long as several decades.



# scandicsofa™

### Company's offer

- We design and manufacture sofas, armchairs and beds with our customers in mind, in harmony with nature.
- With eco-friendly solutions, we ensure comfort and functionality.
- We create beautiful interiors using natural fabrics and beech wood.

### Forms of cooperation

- International trade and distribution

### Certificates

- FSC

 [www.scandicsofa.pl](http://www.scandicsofa.pl)



## Stella Groupe Poldem

Stella is a factory located in Skierniewice, part of the POLDEM Group. This modern production facility spans 13,500 m<sup>2</sup> and employs over 330 workers, equipped with state-of-the-art technology at every level. Through numerous improvements and innovations, we strive to manufacture durable, high-quality products, and by optimizing production processes, we express our commitment to environmental protection. We collaborate with many clients worldwide, exporting 95% of our produced furniture abroad. Our furniture reaches customers in countries including France, Belgium, the Netherlands, Canada, the United States, Hungary, Slovakia, the Czech Republic, Romania, Georgia, Finland, and Greece.



### Company's offer

- FARIDO is a modular program with a very elegant, lightweight design, suitable for both modern and more classic interiors
- GORDON is an interesting collection of lounge furniture with a large number of available modules
- LENON is a simple, elegant corner sofa with rounded, soft shapes

### Forms of cooperation

- International trade and distribution

### Certificates

- Endurance test certificates for compliance with applicable EU safety standards

 [www.stella-furniture.pl](http://www.stella-furniture.pl)

## Szynaka Meble

Szynaka Meble is a Polish family-owned company with rich furniture-making traditions dating back to 1957. As a leader in the furniture industry, we deliver our products to over 80 countries worldwide. The Furniture Group consists of seven modern production plants and a 600,000 m<sup>2</sup> logistics center, where furniture is manufactured using various technologies. We invest in modern solutions, offering comprehensive interior furnishings while ensuring the highest quality, punctuality, and full support – all from one trusted partner. With strong production capabilities, we seamlessly combine tradition with innovation, adapting to global trends. Our strength lies in a team of over 3,000 employees.



### Company's offer

- Furniture for dining rooms, living rooms, kitchens, bedrooms, offices, hallways, adolescents' rooms, bathrooms and a wide range of tables

### Forms of cooperation

- International trade and distribution

### Certificates

- ISO 9001
- ISO 14001
- ISO 45001
- ISO 28000
- AEO
- FSC
- PEFC



## TOBO

TOBO LTD. is a family-owned company from the Podlasie region in Poland, operating since 1998. TOBO has received numerous awards and distinctions, including the Gold Medal, Diamond of Furniture Industry (Diament Meblarstwa), MustHave, Good Design finalist (Dobry Wzór), and the Podlaskie Brand title. The company emphasizes innovation, developing, among other things, health-promoting furniture that supports proper posture and solutions tailored for seniors. TOBO's products are available both in Poland and internationally, including in Germany, the United Kingdom, France, and Lithuania.



### Company's offer

- It specializes in the production of furniture for offices, hotels, schools, and public facilities

### Forms of cooperation

- International trade and distribution

### Certificates

- PN-EN ISO 9001
- PN-EN ISO 14001

 <https://tobo.pl/>

# Trimex

We have been operating since 1993 as a family-owned manufacturing company specializing in the production of outdoor furniture, such as beer garden sets, banquet sets, and garden furniture. We cooperate with 20 countries in Europe (70% of sales go to the European Union, and 30% to the domestic market).



## Company's offer

- Beer sets
- Brewery furniture
- Garden furniture

## Forms of cooperation

- International trade and distribution

## Certificates

- FSC

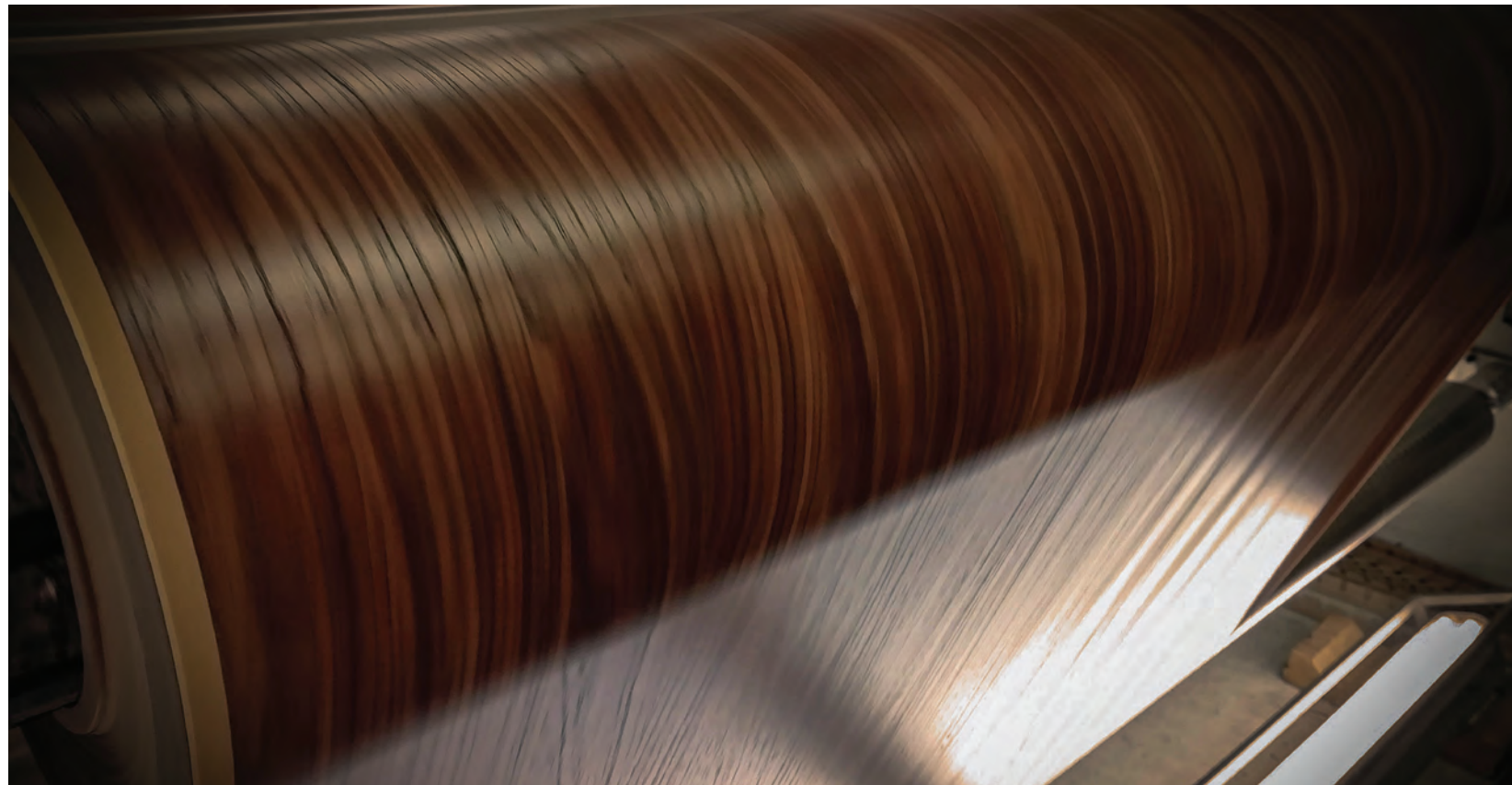


## VTO-DEKOR

The company prints decorative films on pre-impregnated paper, with different surface finishes (smooth, structured, woodlook and haptics). We offer solid colours, woodgrain patterns, fancy colours and stone and concrete imitation colours.

We have five printing lines in widths from 360 mm to 2,200 mm and a lamination line on which we make multilayer materials (microlaminates, CPL laminates, V-LAM laminates, edging). We export our products to many countries in Europe, as well as to other continents.

Our strengths are the high quality of our products, great flexibility, good customer service and short lead times. We encourage you to contact us!



### Company's offer

- Decorative films (finish films) based on pre-impregnated paper
- Furniture edges
- CPL laminates
- Innovative V-LAM laminates

### Forms of cooperation

- International trade and distribution

### Certificates

- FSC

 <https://vtodekor.pl>

# VZÓR

VZÓR specializes in revitalizing and promoting iconic Polish design from the mid-20th century, such as the RM58 designed by Roman Modzelewski, blending traditional aesthetics with modern technologies. With extensive experience in the industry, the company has earned recognition both in its domestic market and internationally. Through international collaboration, VZÓR advocates Polish design on a global scale. The company stands out for employing innovative production solutions, such as advanced material technologies that ensure high durability and precision in furniture manufacturing. Respecting copyrights and patents, VZÓR creates collections that seamlessly merge history with modernity.



# VZOR

## Company's offer

- RM58 Classic – a modern version of the 1958 armchair designed by Roman Modzelewski
- RM56 – an armchair designed by Roman Modzelewski in 1956
- CK57 – an armchair designed by Czesław Knothe in 1957
- KA237 – a chair designed by Aleksander Kuczma in 1966

## Forms of cooperation

- International trade and distribution

## Certificates

- RESEARCH REPORT 183/08/16 in accordance with EN 12520



## Wajnert Meble

We put the family and their needs at first. Our mission is to create comfortable and functional furniture that will accompany the family members every day, making the time spent together pleasurable. We are constantly improving our products to fulfill the dream of furniture that meets all desires. Polish roots and family traditions allowed us to build a dynamically developing company with a strong position in the industry. For 40 years, our projects have been characterized by unique design and functionality, which is reflected in furniture, from which you can create your perfect lounge set. We have a nationwide network of company showrooms and over 300 distributors.



# wajnert

1985

### Company's offer

- Corner sofas
- Sofas
- Armchairs

### Forms of cooperation

- International trade and distribution

### Certificates

- FSC

 <https://www.wajnert.pl/>

This report was prepared by the Polish Investment and Trade Agency (PAIH) as part of the industry promotion programme in the 'Internationalisation of SMEs - Brand HUB' programme, implemented by the Polish Investment and Trade Agency in cooperation with the **Ministry of Development and Technology**, as part of the 'European Funds for a Smart Economy 2021-2027' programme.

The aim of the 'Internationalisation of SMEs - Brand HUB' project is to use and strengthen the development potential of Polish small and medium-sized enterprises (SMEs) and to increase the volume of exports through their participation in promotional activities in foreign markets. The sectoral promotion programmes aim to support the international recognition of these sectors through the promotion of the **Polish Economy Brand** under the slogan '**Poland. Business Forward**'.



# Poland. Business Forward

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