



HASCO-LEK

Reliable medicines since 1984

Hasco Group Scope of Activities

In 2015, as a result of the dynamic growth of Hasco-Lek and the emergence of new subsidiaries, **Hasco Group** was established.



Nowadays, we comprehensively care for the Health of patients through a number of diversified activities and initiatives

We're inspired by your health and your life's comfort!

About Hasco Group

Hasco Group consists of companies operating in different sectors of pharmaceutical and medical services.

The share capital of the companies in **Hasco Group** is 100% Polish.



Almost 40 years of history

Start of production of registered medicines.



1. Opening of new building on Żmigrodzka street, where the headquarters is located.
2. The first Polish company to be granted the GMP Certificate confirming the European production standard.
3. Tablets Department production was launched.



The Manufacturer's Pharmaceutical Distribution Centre PROCEFAR Ltd. Dedicated to local sales was established.



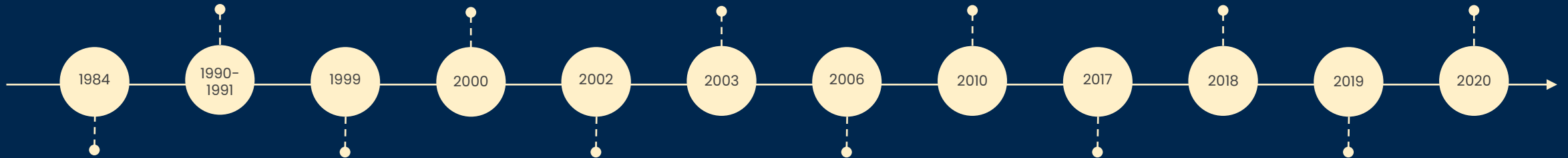
Opening of newly equipped GMP-certified manufacturing plant of liquid forms in Wrocław – Siechnice.



Hasco-Lek opens new office in Warsaw.



Hasco Group committed to fight against coronavirus pandemic in line with motto "Helping is in our DNA". The group has provided disinfectants and personal protection equipment to medical facilities.



1984

1990-1991

1999

2000

2002

2003

2006

2010

2017

2018

2019

2020

 HASCO-LEK

Pharmaceutical Production Company HASCO-LEK was established by dr Stanisław Han as a privately-owned and fully independent company.



Soft Gelatine Capsules Department was opened.



The company is the first to encapsulate a liquid substance – loratadine in a soft capsule. This is how antihistamine Loratan was developed. To this day, it is the only such a product on the Polish market.



1. Establishment of the HASCO-LEK Foundation.
2. Signing of an agreement with Medical University of Wrocław regarding creation of a new specialty at the Faculty of Pharmacy – Industrial pharmacy.

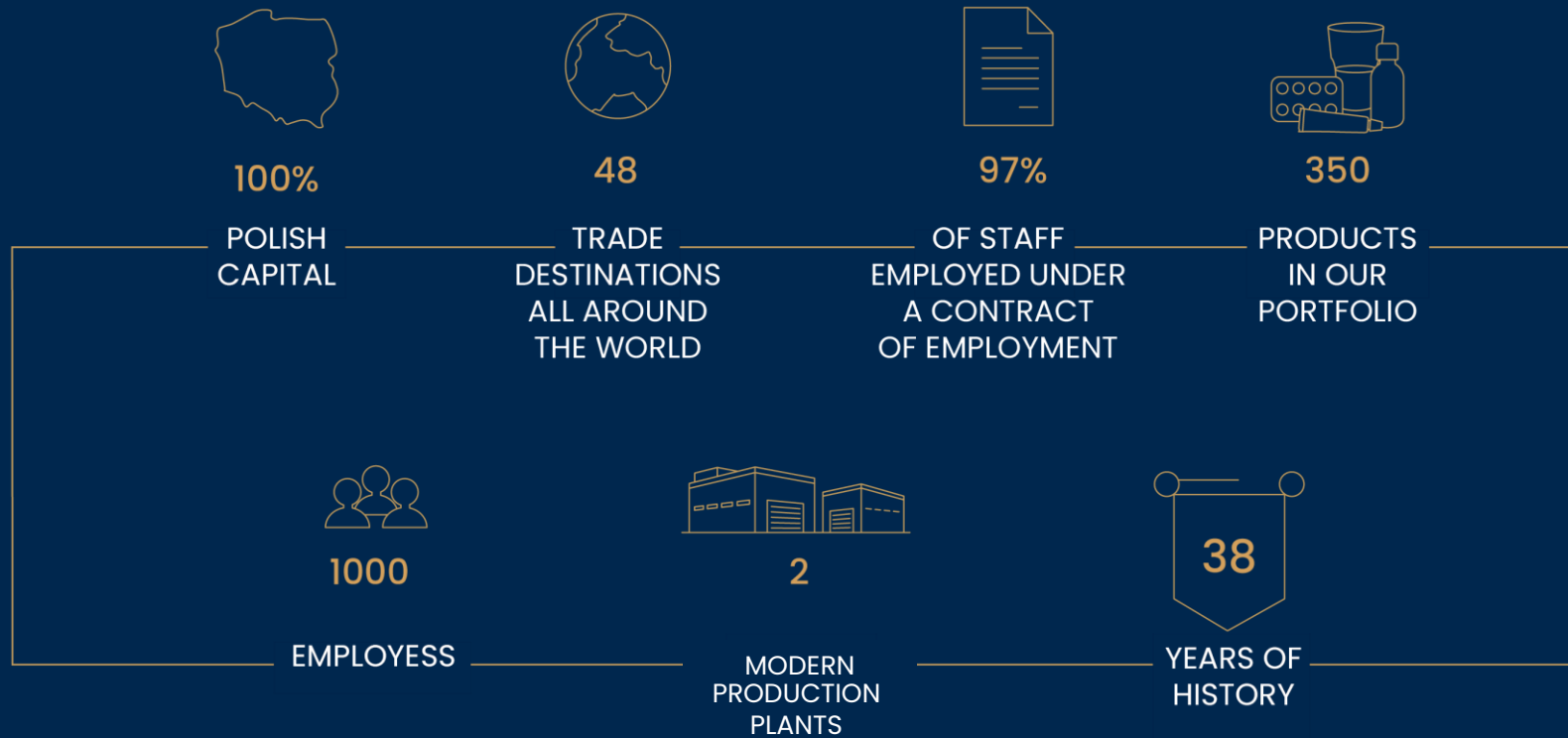


Opening of Vratislavia Medica – St John Paul II Hospital in Wrocław. It's one of the most Modern Medical centers in Poland.



Hasco-Lek celebrates 35th anniversary.

Hasco-Lek Key Information



European quality standards confirmed by well-known certification:

GMP [Good Manufacturing Practice]

PN-EN ISO 13485:2016

PN-EN ISO 14001:2015

PN-EN-ISO 22000:2018

Hasco-Lek organisational structure



Wrocław Headquarters

- International Trade Department,
- Legal Office,
- Human Resources Department,
- Research and Development Department
- Purchase Department,
- Accountant Department,
- Production of semi-solid and solid forms: ointments, suppositories, gelatin capsules and tablets



Warsaw Office

- Registration Department
- Medical Department
- Sales and Marketing Team

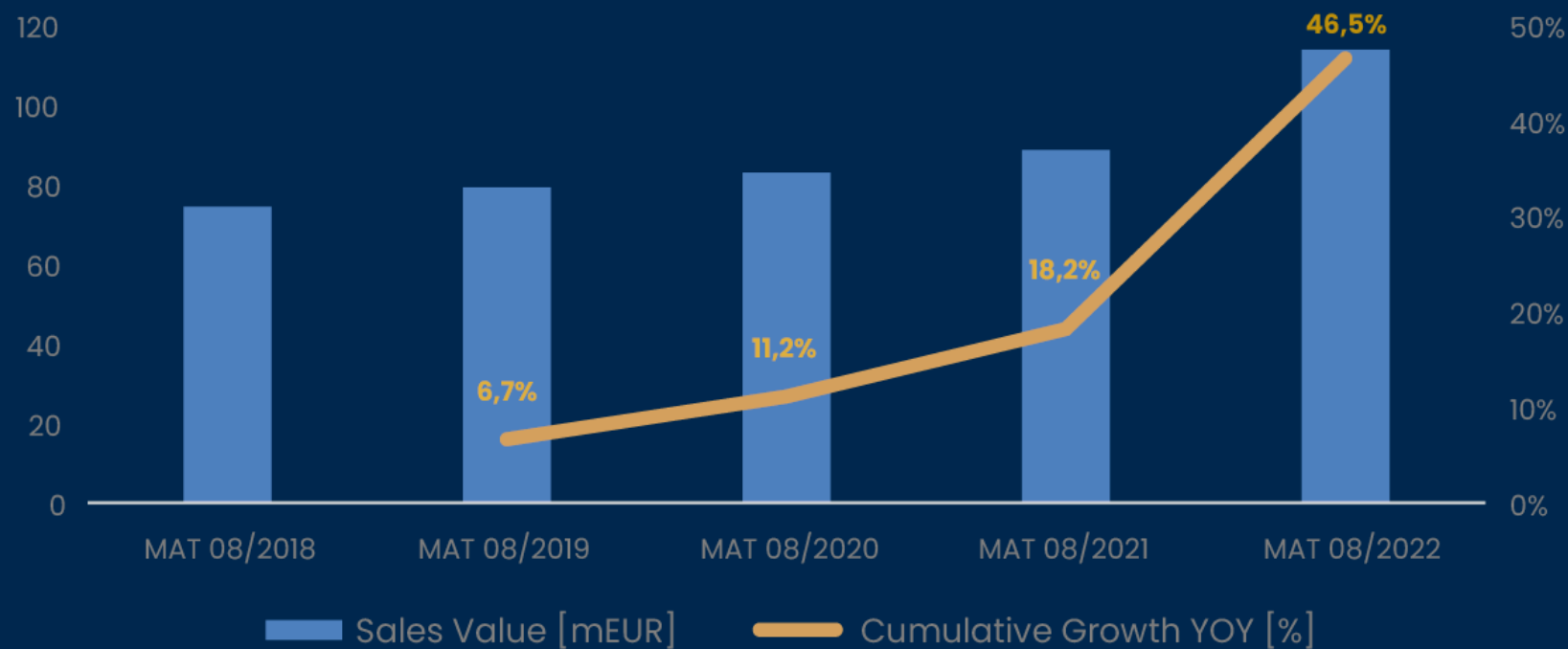


Siechnice Manufacturing plant

- Production of liquid forms: syrups, suspensions, powders and ointments

Hasco-Lek Growth Story

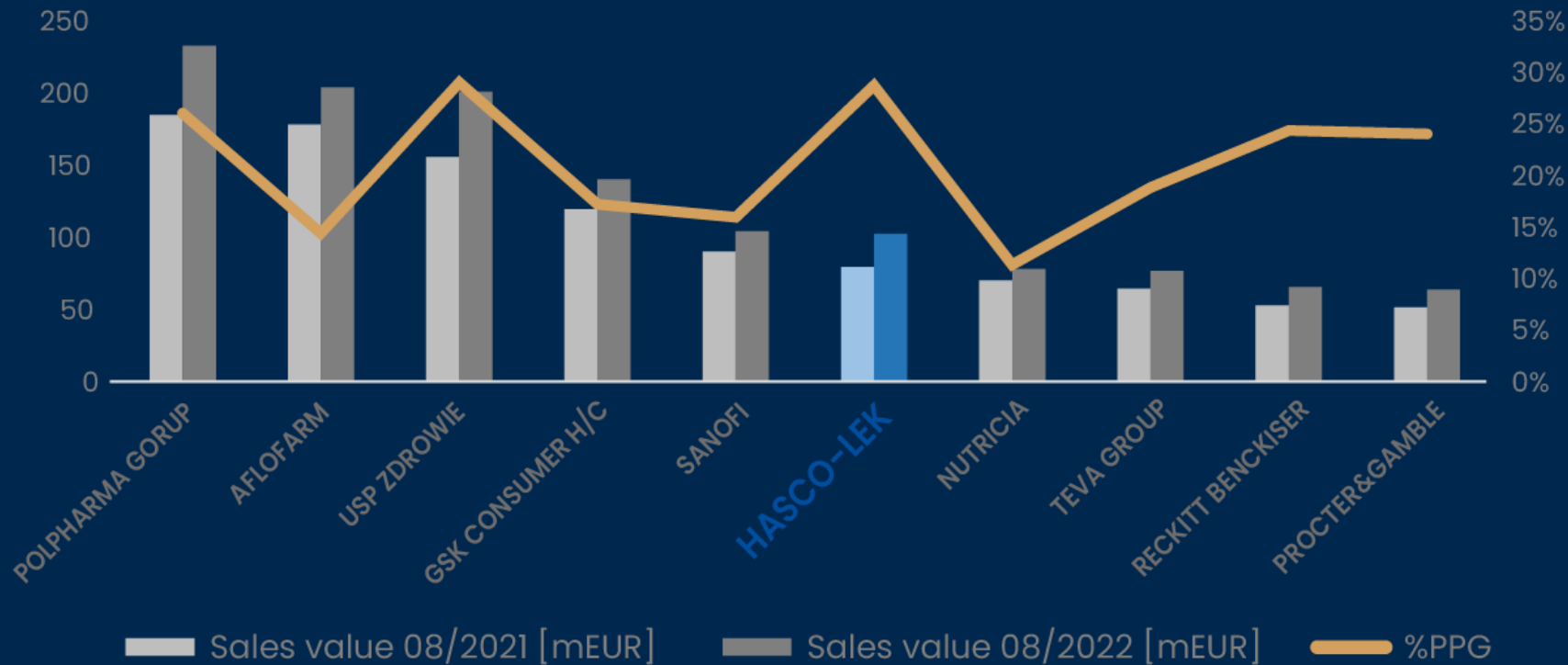
Hasco-Lek sales (Rx + OTC) in 2018-2022 year



Hasco-Lek's value sales on domestic market **increased by 47%** during last 5 years.

Hasco-Lek Strong OTC Player

TOP 10 corporations in Poland, 2022 year



Hasco-Lek keeps stable position among Top 10 companies selling OTC products. In 2022, Hasco-Lek ranks at **6th position** on Polish market in terms of **OTC product sales**.

Hasco-Lek Portfolio Examples

Our brands, such as IBUM, Hascovir, Ulgix or Juvit, are well-known brands trusted by patients, doctors and pharmacists.

Pain Relief



Cold & Flu



Allergies



Anti-infectives



Digestive System



Venous Circulation



Children's Health Support



Hasco-Lek Production Capacity

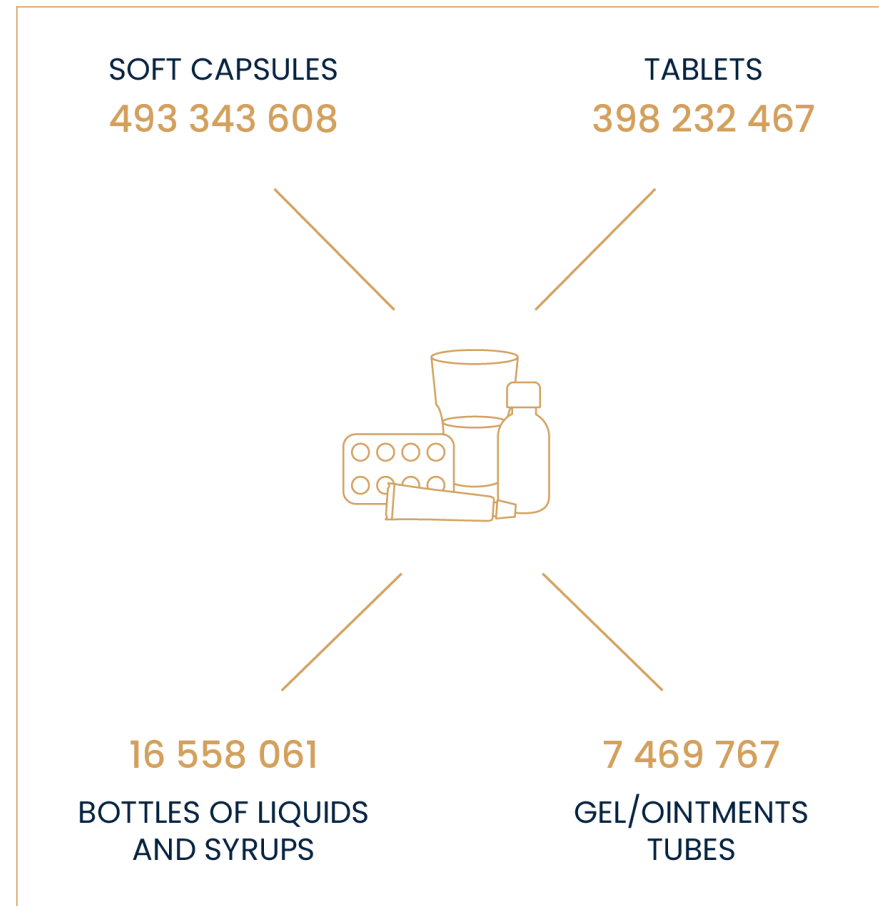


Manufacturing plant in Wroclaw with an area of 18 000 sq. m



Manufacturing plant in Siechnice with an area of 10 000 sq. m

Number of products manufactured in 2021



8 forms of products:

- soft gelatin capsules (including twist off)
- syrups
- suspensions
- drops
- tablets
- ointments
- gels
- suppositories

Flexible packaging:

- unitary boxes with blisters
- bottles
- sachets
- bulk
- other forms per clients' request

Hasco-Lek Markets

As a result of foreign trade development our products are present in 48 countries. We are planning to expand to other markets with companies from different continents.

Albania	Hungary	Palestine
Armenia	Ireland	Poland
Australia	Israel	Portugal
Austria	Italy	Romania
Azerbaijan	Kazakhstan	Serbia
Belgium	Kosovo	Slovakia
Bulgaria	Kyrgyzstan	Slovenia
Croatia	Latvia	Spain
Cyprus	Lebanon	Switzerland
Estonia	Libya	the Czech Republic
Finland	Lithuania	the Netherlands
France	Macedonia	Turkey
Georgia	Malta	Ukraine
Germany	Moldova	Uzbekistan
Great Britain	Mongolia	Vietnam
Greece	Norway	Yemen



Hasco-Lek Business Cooperation Models

Let's talk business:

Contract Manufacturing

Manufacturing products under our customers' brands, has been an opportunity for us to offer comprehensive support in the production of pharmaceuticals, food supplements and cosmetics and to set up mutually beneficial relations with our business partners. We've also learnt a lot from this type of business and we're always keen to offer tailored solutions to meet our clients' requirements.

Private Label

Using our proven formulas, we support our clients in establishing their new brands or expanding their current portfolio.

Distribution

We introduce Hasco-Lek products to foreign markets where they are sold under our own labels. Our products are delivered to even the most remote regions of the world, like Libya and Vietnam which makes Hasco-Lek a brand recognizable across 15 distribution markets. Company is planning to strengthen its position in EU markets by expanding presence of the most efficient drugs from the portfolio.

In and out Licensing

From our broad portfolio, we have selected a list of CTD dossier products that are up to date with European GMP requirements. We offer to license and supply our products with release by EU QP. Enabling our customers' sustainable growth is key for our out-licensing operations & we are offering to co create value together with them.

Apart from our own product development activities with our own resources, we are expanding our product portfolio through In-license, to deliver our customers new high-quality products, we invest in the acquisition of new dossiers.



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