

polish-automotiveindustry.com

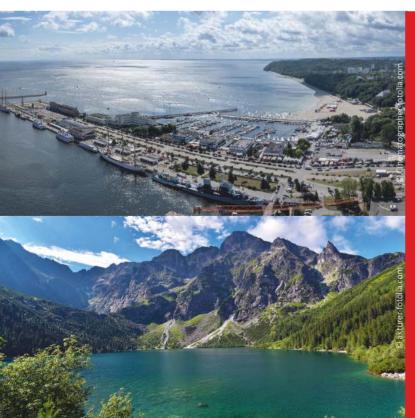


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LOCATION OF POLAND

Poland is located in the centre of Europe, and this factor alone demonstrates the great potential of our country. Poland borders Germany to the west, the Czech Republic and Slovakia to the south and Ukraine, Belarus and a bit of Lithuania to the east. A small, separate fragment of Russia known as Kaliningrad Oblast also borders part of Poland to the north. The rest of the northern border comprises the golden beaches of the Baltic Sea. The capital of Poland is Warsaw (Warszawa), located almost in the centre of the country.





6th largest country in the EU

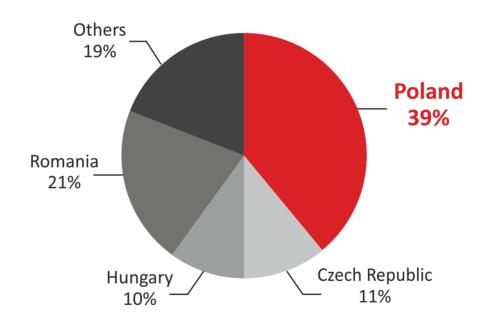
ca. 38
million Polish citizens

of Poland's citizens are in productive age

24% of the CEE region population account Poles

Poland is the largest country among CEE members of the EU

Population in the CEE



Second lowest median age in CEE 40.2 y/o



Currency - Polish Zloty (1 USD ~3.6 PLN, 1 EUR ~ 4.3 PLN) (2018)

Largest EU funds beneficiary country

Poland receives EUR 83 bn in 2018 prices under current budget

The amount granted is going to be EUR 64.4 bn.(f)







Location & economic stability

- strategic location in Europe
- part of trans-European transportation corridor
- stable economic situation
- rapidly growing internal market



Investment support ecosystem

- local tax reliefs
- government grants
- EU grants for R&D
- facilitators on central & local level



Attractive labor market

- young, well-educated workforce
- language proficiency
- increasing labor productivity
- strong work ethics



Mature business environment

- variety of manufacturing sectors
- dense network of suppliers and subcontractors
- thriving business services sector
- availability of clusters, industrial and technology parks
- well developed R&D infrastructure

POLAND - LEADER OF GROWTH IN THE EU

1stplace

in terms of number of the investment projects in the CEE (256 projects, 21% y-o-y increase)

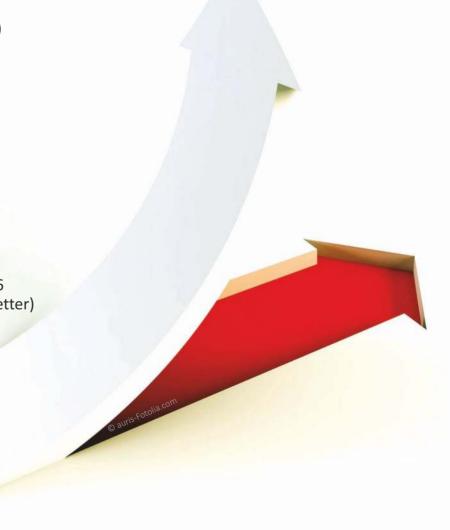
1stplace

in CEE in terms of jobs created per 1 project

2nd place

in the whole Europe in terms of created jobs due to FDI in 2016 (22,074 jobs – only the UK was better)

According to EY's Poland's Attractiveness Survey



Foreign trade in 2017:

exports EUR 206.6 (+11.8% vs 2016) imports EUR 206.1 (+13.4% vs 2016)

Labour force **17,6 mln** (2017 est.)

Labour force by occupation

• services **58.1**%

• industry 30.4%

• agriculture 11.5%

Main drivers of economic growth

- domestic demand
- public & private consumption
- investments

Inflation rate

1.8%

forecast for 2018

Average monthly gross salary

in national economic

4 346.76 PLN ~ 1 207.35 USD ~ 1 010.87 EUR

Average hourly gross salary

26,3 PLN ~ 7.3 USD ~ 6.11 EUR

POLISH EXPORT HITS



CAR PARTS - DRIVING FACTORS OF POLISH ECONOMY

In 2017, foreign sales of the automotive industry in Poland increased to 25.2 bn euro. The run of good luck of the automotive industry is all to do with the increasing production of automotive parts and components. In 2017, Polish supplies to foreign car factories exceeded 11.2 bn euro. The Polish automotive industry in 2016 employed 174.2 thousand workers, i.e. 10% of people employed in the industry.

The biggest export hits are:

vehicle bodies (including those for special fire brigade vehicles or ambulances), electric buses, semitrailers, batteries. There are a lot of companies in Poland that deal with the production of plastic interior and exterior elements, metalworking or the production of rubber elements.



AUTOMOTIVE IN FIGURES





The largest recipients:

Germany, Czech Republic, Great Britain, Italy (EUR 61.12 mn), Spain and Slovakia.



The estimated foreign sales of automotive parts in 2018

27 bn euro

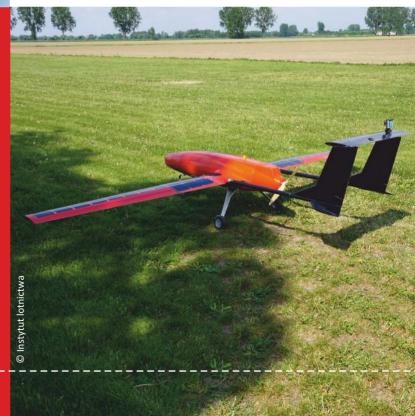


AREOSPACE IN FIGURES



Most of the production of over a hundred companies is sent to: USA, Germany, Italy, Canada or South Korea.

The estimated value of drone market within 10 years will increase to PLN 10 bn.



WHAT MAKES US DIFFERENT



Highly specialised expertise

Almost 100 years of experience

Attractive prices

From single parts to final products

Flexibility
Reliability

Extraordinary quality

Timeliness

FUTURE OF POLISH FLYING







Aerosol Service

www.aerosol.pl sales@aerosol.pl +48 59 863 70 00

Products for export: Aerosol and liquids contract manufacturing, aerosol cans

Andre Abrasive Articles

www.andre.com.pl aaa@andre.com.pl +48 63 262 63 00

Products for export: Abrasive tools: cutting wheels, grinding wheels,grinding segments, flap discs



ASMET

www.asmet.eu asmeti@asmet.eu +48 52 398 90 41

Products for export:

Manufacturer of exhaust systems
for passenger cars and delivery vans



AS-PL

www.as-pl.com info@as-pl.com +48 58 304 12 85

Products for export:
Alternators, starters, components



AUTO-GH

www.gh-parts.eu info@gh-parts.eu +48 81 745 88 26

Products for export: Shock absorbers coil springs control arms ABS sensors brake discs



Automotive Bearings

www.automotivebearings.pl info@automotivebearings.pl +48 534 131 202

Products for export: CX wheel bearing kit



Grupa Boryszew Automotive Plastics

www.bap.boryszew.eu biuro@bap.boryszew.com info@boryszew.com +48 56 656 26 69

Products for export: High quality plastic interior and exterior components for the automotive industry



Grupa Maflow

www.maflow.com info@maflow.com info@boryszew.com +48 32 325 67 70

Products for export: Air conditioning tubes and other applications providing fluids and gases transportation in vehicles



Carlex Design Limited, Carlex Design Roksana Skotnicka

www.carlexdesign.com sales@carlexdesign.com www.pickupdesign.com sales@pickupdesign.com

Products for export:

Design and manufacture of unique vehicles and styling packages Limited editions of pickups and styling packages. Pickup, ute, bucky



CS Kompozyty

www.cskompozyty.pl info.kompozyty@cskompozyty.pl + 48 608 308 092

Products for export: Polyester resins, gelcoats, adhesives, epoxy resins, CSM



Dr. Marcus International

www.dr-marcus.com drmarcus@dr-marcus.com +48 62 760 07 00

Products for export: Car air fresheners, car care products/ auto cosmetics auto/ car chemicals



ELIX MB

airfresh24.com info@airfresh24.com +48 71 387 85 33

Products for export:
Air perfume car, air freshener home,
air freshener



eN-TANK Niemiałkowski

www.en-tank.eu en-tank@en-tank.eu +48 607 747 011

Products for export: Tanks, refuelling units for fuel, mobile, container tanks, trailers tanks



FA Krosno

www.fakrosno.pl fakrosno@fakrosno.pl + 48 13 437 10 00

Products for export: Gas springs



EURO-LOCKS

www.euro-locks.pl sekretariat@euro-locks.pl +48 32 721 38 70 do 89

Products for export: Locks for roof racks, roof boxes, fuel caps, tow hitches etc.



Fabryka Łożysk Tocznych - Kraśnik

www.flt.krasnik.pl info@flt.krasnik.pl +48 81 825 71 01

Products for export:
Ball bearings, cylindrical roller bearings, tapered roller bearings, special bearings



Florimex

www.florimex.pl/en biuro@florimex.pl +48 22 725 98 25

Products for export: Inner mudguards from artificial materials engine and gearbox covers



FPH IMPOL - MIELEC

www.impol.com.pl info@impol.com.pl +48 17 583 83 49

Products for export: Car chemistry and cosmetics



FORTIS TECHNOLOGY

www.fortistechnology.pl biuro@fortistechnology.pl +48 61 820 94 29

Products for export: Fuel storage tanks from polyethylene (for Diesel, AdBlue, water, home oil)



Gelg

www.gelg.pl biuro@gelg.pl +48 67 254 72 79

Products for export: Jerry cans



Grinn

www.grinn-global.com office@grinn-global.com +48 500 834 252

Products for export: Electronic components for data acquisition and streaming



GUMET

www.gumet.pl marketing@gumet.pl +48 818 25 32 41

Products for export: Rubber and rubber-metal parts, seals, gaskets, steel balls



Gumat Rog, Pawlikowski

www.gumat.pl gumat@gumat.pl +48 17 221 66 25

Products for export: Rubber and rubber-metal goods, such as: grommets, hoses, o-rings, washers, op-rings. Products according to customer specifications



Hydrotor

www.hydrotor.pl hydrotor@hydrotor.com.pl +48 52 336 36 00

Products for export: Hydraulic pumps, valves, cylinders, power packs, oil pumps, hand pumps



Iconsway Kuczma Elżbieta

www.iconsway.pl ekuczma@iconsway.pl +48 501 789 403

Products for export:

We are an importer of gas springs for office chairs from leading Asian manufacturers, in our offer you will also find aluminum bases for office armchairs, armrests and office armchairs.



Intap

www.intap.com.pl intap@intap.com.pl +48 42 230 24 00

Products for export: Seats, automotive seats, interior parts



Institute of Aviation

www.ilot.edu.pl ilot@ilot.edu.pl +48 22 846 00 11

Products for export:

The R&D services for following industries: aviation, aerodynamics, automotive, chemical, construction, defence, materials, power, space technologies, shipbuilding, sport and many others



JJ Management

www.adbl.eu info@adbl.eu + 48 695 136 915

Products for export:
Polishing machines, polishing pads,
automotive chemicals, car care
accessories



Kamoka Auto Parts

www.kamoka.eu office@kamoka.pl +48 22 744 59 30

Products for export: Shock absorbers, brake system, filters, suspension, drivetrain, steering system, sensors, wipers



Kutno Foundry

www.odlewniakutno.eu sekretariat@odlewniakutno.eu +48 24 285 00 44

Products for export: Gray, ductile, molybdenum iron castings- all grades



Lotos Oil

www.lotosoil.pl biuro@lotosoil.pl +48 58 326 43 00

Products for export: Automotiv oils car care products, products for industry greases



Lumag

www.lumag.pl lumag@lumag.pl +48 67 28 44 800

Products for export: Brake pads, brake linings, shims, piston clips, back plates



MARKOS

www.markos.pl markos@markos.pl +48 59 8485311

Products for export:
Boats, automotive composite parts,
technical GRP constructions



Metal Processing Cluster (MPC) - Innovation and Development Promotion Centre

www.metalklaster.pl biuro@metalklaster.pl +48 85 722 24 56

Products for export: Metal Processing Cluster brings together 80 companies from metal industry



MAR-MOT

www.mar-mot.pl biuro@mar-mot.pl +48 614 362 238

Products for export:
Piston rings for cars, trucks, tractors, compressors and industrial engines



MDJ ELECTRONIC

www.mdj.pl biuro@mdj.pl +48 32 326 00 40

Products for export: Intrisically safe equipment and systems, Shaft signaling and communication systems



Meyer Tool Poland

www.meyertool.pl contact@meyertool.pl +48 62 752 51 01

Products for export: Manufacturing aerospace and industrial gas turbine components



M-TECH POLAND

www.m-tech.pl info@m-tech.pl +48 32 428 42 80

Products for export: LED bulbs, working lamps, car bulbs, daytime running lights



MTL The Home of Stainless Steel

mtl.com.pl export@mtl.com.pl +48 785 552 200

Products for export: Stainless stel & aluminium, sheets, tubes, bars, fittings



Neks

www.neks.pl biuro@neks.pl +48 42 717 80 74

Products for export: Textile and technical laminates for automotive, yachts and furniture industry



NOTA- Precision Engineering Company

www.nota.pl nota@nota.pl +48 81 444 11 25

Products for export: Superhard tools, diamond, CBN, dies, wheels, inserts, pastes



P.W. Autos

www.autos.pl export@autos.com.pl +48 52 387 66 80

Products for export: Spare parts for: commercial vehicles, trailers, semi-trailers, buses, construction machinery, workshop equipment



NOVOL

www.novol.com novol@novol.com +48 61 810 98 00

Products for export:
Polyester, vinylester, polyurethane, epoxy adhesives & putties tooling system for preparing moulds



Paradowscy AMP

www.amp.eu marketing@amp.eu +48 622 48 00

Products for export: Engine valves valve guides piston rings piston pins



PELMET

www.pelmet.com.pl biuro@pelmet.com.pl +48 13 43 151 15

Products for export: Metal components for the automotive and aerospace industries, steering and suspension parts



Polska Grupa Motoryzacyjna

www.pgm.org.pl contact@pgm.org.pl + 48 507 285 398

Products for export:

Association of Polish automotive manufactures, delivering wide variety of products to OEMs and to the aftermarket and exporting them worldwide



PLASTEX SP.J. W. BANIA J.MICHALIK G.BANIA

www.plastex.com.pl biuro@plastex.com.pl +48 12 271 63 08

Products for export: Truck mirrors, agricultural mirrors, truck accessories, corner protectors, mudguard tensioners



POLTRA

www.poltra.pl poltra@poltra.pl +48 601 168 121

Products for export:
Milling parts, turning parts, medical parts,
high precision parts, aerospace parts



PROMET-STAL

www.promet-stal.pl promet-stal@promet-stal.pl +48 89 533 68 22

Products for export:

Machines, sheet metal work, turned/milled parts, welding, bending parts



PRO TEC CAN BUS SYSTEM

www.proteccss.pl info@proteccss.pl + 48 22 435 88 04

Products for export: Producer module for tow bars and CAN-Bus solutions



PZL FILTERS

pzlsedziszow.pl export@pzlsedziszow.pl +48 17 745 03 46

Products for export: Filters and filter elements: fuel filters oil filters cabin filters hydraulic filters



PZL Mielec

www.pzlmielec.com.pl pzl.lm@lmco.com +48 17 743 1901

Products for export: Complex aerostructure integration. Complete design, engineering and production capability



RANAL

www.ranal.pl ranal@ranal.pl +48 34 329 45 03

Products for export:

Polyester fillers, primers, car body, protection, clear coats, thinners, aerozols



RnD.Aero

www.rndaero.com office@rndaero.com +48 502 704 605

Products for export:

Engineering services Certification support Embedded software Support for DO178 qualification Integration services Outsourcing quality services Implementation of QMS(AS9100D)



Retnig

retnig.pl info@retnig.pl +48 506 359 105

Products for export: Inserter machines of paper core feets. Paper core feets. AGV vehicles. Automatic Buffer Area



Roma

www.roma.torun.pl roma@roma.torun.pl +48 566 489 680

Products for export:
Trailers parts rescue sleds food-tracks
interior GFK covers



RST Roztocze

www.roztocze.eu rst@roztocze.eu +48 883 331 444

Products for export:

Locks, hinges, locking systems, screw clamps, CNC-machined parts, die-casted parts, tools, parts based on the drawing from customers



SIEROSŁAWSKI GROUP Jan Sierosławski

www.sieroslawskigroup.pl biuro@sieroslawscy.com.pl +48 17 744 92 00

Products for export: Injection moulds and plastic parts for automotive and other industries



Sanok Rubber Company

www.sanokrubber.com kontakt@sanokrubber.pl +48 13 465 43 14

Products for export: Automotive sealing systems&AVS Windows sealing systems V-Belts Rubber compound



SKB DRIVE TECH

www.skbdrivetech.pl info@skbdrivetech.pl +48 44 682 14 71

Products for export:
Drive axles, suspensions systems,
gearboxes, driveline systems, iron castings



SOLVERA Gawel Technology

www.gzps.pl biuro@gzps.pl +48 17 7856 100

Products for export: Metric screws, self-forming screws, screws for plastics, wood screws, rivets



TEDGUM

www.tedgum.pl export@tedgum.pl +48 32 797 00 37

Products for export:
Metal-rubber parts, bushings, mounts, joints, polyurethane parts, manual tools



TEMARED

www.temared.com sales@temared.com +48 81 451 15 31

Products for export: Manufacturer of car trailers, heavy duty trailers, transport trailers, platforms



TIPTOPOL

www.tiptopol.pl tiptopol@tiptopol.pl +48 61 815 22 00

Products for export: Air springs, balance weights, garage equipment air springs, balance weights, garage equipment



TOMEX Brakes

www.tomexbrakes.pl info@tomexbrakes.pl +48 67 284 36 75

Products for export: Brake pads, brake disc, brake shoes, brake fluid, brake cleaner



Troton

www.sea-line.eu info@sea-line.eu +48 94 353 16 20

Products for export: polishing compounds, car refinish materials



UTAL

www.utal.pl export@utal.pl +48 61 818 75 82

Products for export: License Plates, numer plate frames, hydraulic presses, hot-stamping machines, production lines



VANSTAR P.W. Paweł Szostak

www.vanstar.pl info@vanstar.pl +48 41 3863964

Products for export: Exhaust system: silencers, catalysts, pipes, accessories. Thermal insulation. Liquid pipes



WESEM

www.wesem.com biuro@wesem.pl +48 12 2781295

Products for export: Lighting for vehicles: LED, incadescent and xenon lamps



Wytwórnia Zespołów Kooperacyjnych

www.wzk.com.pl contact@wzk.com.pl +48 530 115 465

Products for export:

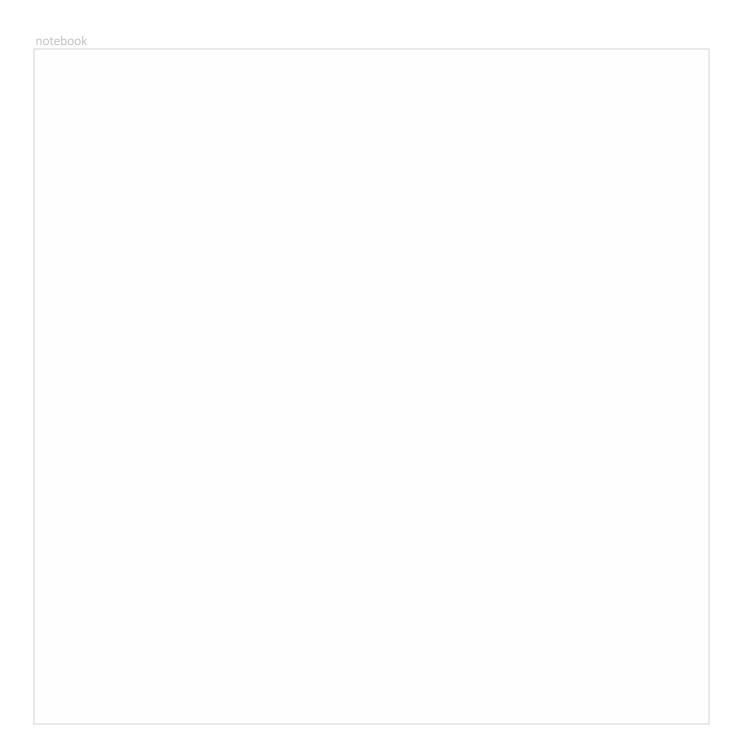
Manaufacturer of aerospace parts and assembles working with BOEING since 1992, Aviation & NewSpace Research & Development Centre, Aviation Valley



WSK-Tomaszów Lubelski

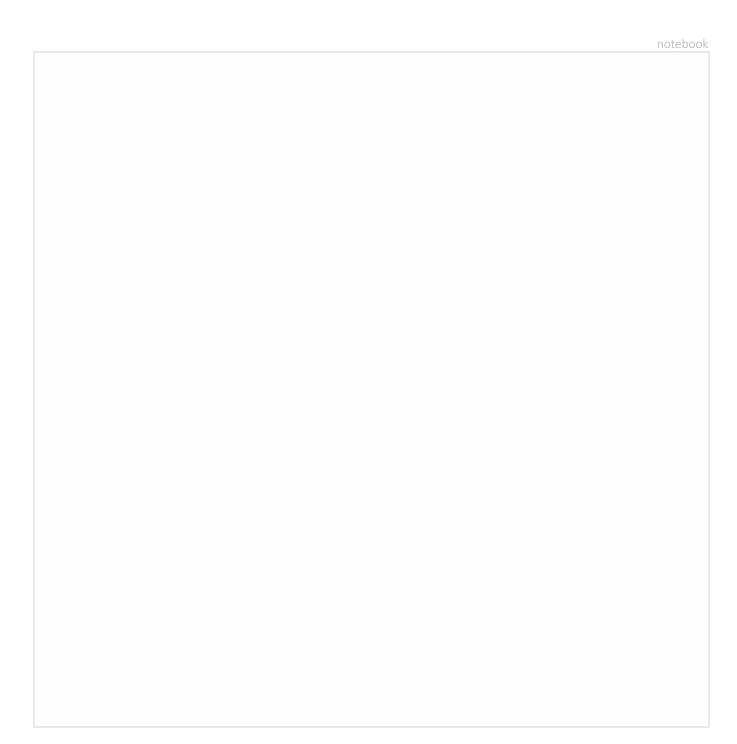
www.wsktl.pl sekretariat@wsktl.pl +48 84 664 24 21

Products for export: Producer of precise parts for aviation mainly for aircraft engines.



	notebook

notebook				



notebook				



Material prepared by Polish Investment and Trade Agency www.paih.gov.pl polish-automotiveindustry.com parts@paih.gov.pl











