



POLISH CONSTRUCTION

polish-construction.com

LOCATION OF POLAND

Poland is located in the centre of Europe, and this factor alone demonstrates the great potential of our country. Poland borders Germany to the west, the Czech Republic and Slovakia to the south and Ukraine, Belarus and a bit of Lithuania to the east. A small, separate fragment of Russia known as Kaliningrad Oblast also borders part of Poland to the north. The rest of the northern border comprises the golden beaches of the Baltic Sea. The capital of Poland is Warsaw (Warszawa), located almost in the centre of the country.



6th largest country in the EU

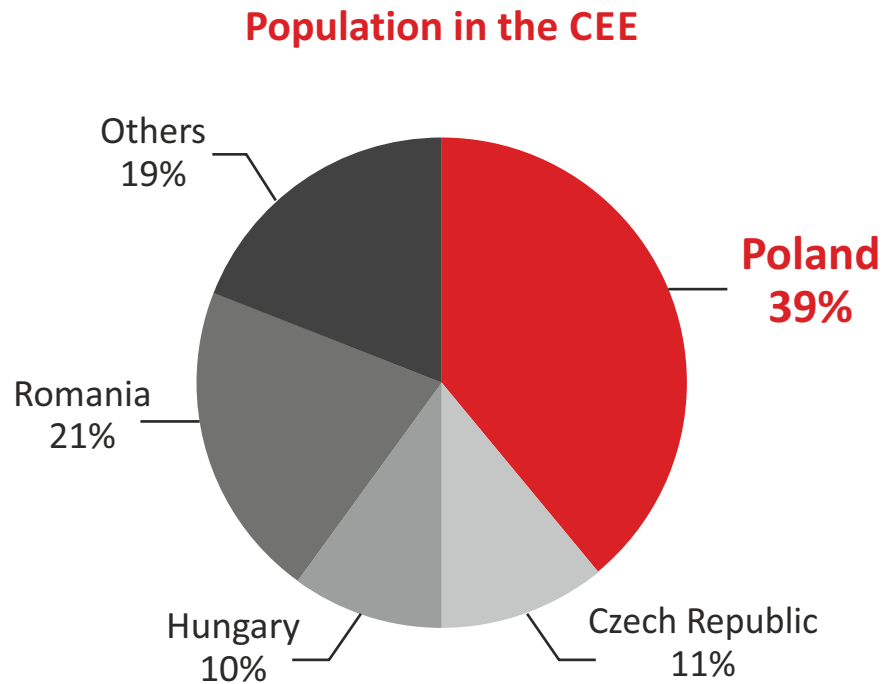
ca. **38**
million Polish citizens

71%
of Poland's citizens are
in productive age

24%
of the CEE region
population account Poles

POLAND IN FIGURES

Poland is the **largest country** among CEE members of the EU



Second lowest median age in CEE 40.2 y/o

POLAND IN FIGURES



© Marcin-fotolia.com

Currency - Polish Zloty (1 USD ~3.6 PLN, 1 EUR ~ 4.3 PLN) (2018)

Largest EU funds beneficiary country

Poland receives EUR 83 bn in 2018 prices under current budget

The amount granted is going to be EUR 64.4 bn.(f)

The FDI stock equalled to EUR 159 bn at the end of 2016

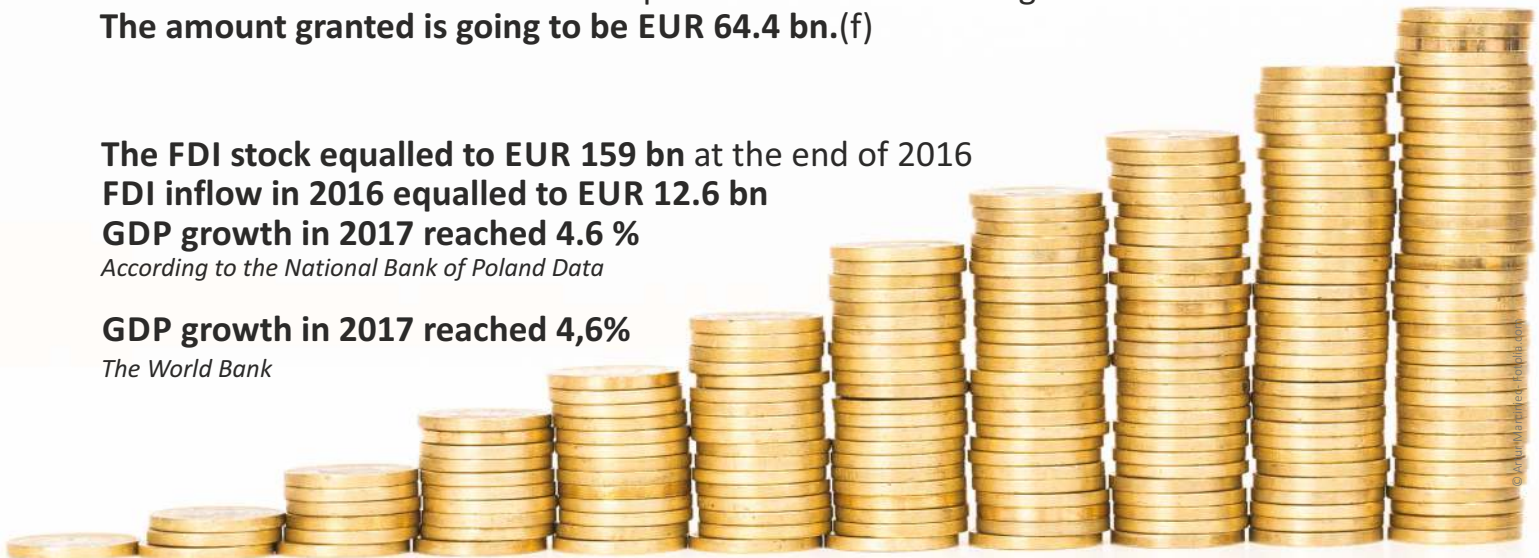
FDI inflow in 2016 equalled to EUR 12.6 bn

GDP growth in 2017 reached 4.6 %

According to the National Bank of Poland Data

GDP growth in 2017 reached 4,6%

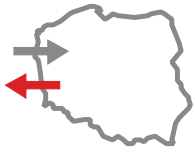
The World Bank



© iStockphoto.com/Holger Hopmann



POLAND IN FIGURES



Location & economic stability

- strategic location in Europe
- part of trans-European transportation corridor
- stable economic situation
- rapidly growing internal market



Investment support ecosystem

- local tax reliefs
- government grants
- EU grants for R&D
- facilitators on central & local level



Attractive labor market

- young, well-educated workforce
- language proficiency
- increasing labor productivity
- strong work ethics



Mature business environment

- variety of manufacturing sectors
- dense network of suppliers and subcontractors
- thriving business services sector
- availability of clusters, industrial and technology parks
- well developed R&D infrastructure

POLAND - LEADER OF GROWTH IN THE EU

1st place

in terms of number of the investment projects in the CEE
(256 projects, 21% y-o-y increase)

1st place

in CEE in terms of jobs created per 1 project

2nd place

in the whole Europe in terms of created jobs due to FDI in 2016
(22,074 jobs – only the UK was better)

According to EY's Poland's Attractiveness Survey

POLAND IN FIGURES

Foreign trade in 2017:

exports EUR 206.6 (+11.8% vs 2016)
imports EUR 206.1 (+13.4% vs 2016)

Main drivers of economic growth

- domestic demand
- public & private consumption
- investments

Labour force **17,6 mln** (2017 est.)

Labour force by occupation

- services **58.1%**
- industry **30.4%**
- agriculture **11.5%**

Inflation rate

1.8%

forecast for 2018

Average monthly gross salary in national economic

4 346.76 PLN ~ 1 207.35 USD ~ 1 010.87 EUR

Average hourly gross salary

26,3 PLN ~ 7.3 USD ~ 6.11 EUR

POLAND - THE TIGER OF FINAL FIX JOINERY

Construction joinery includes production of doors and windows (wooden, plastic, aluminium, steel) and gates, shields, thresholds and frames.

In 2017, the production of windows and doors in Poland amounted to 23,4 million pieces.

In the same year Polish exports accounted for 22,3% of the final fix joinery sector export in the EU.

Main directions of Polish exports to EU countries - Germany, France, Great Britain, Italy, Belgium.

Windows and doors “made in Poland” are installed in 120 countries around the globe.



CONSTRUCTION SERVICES SECTOR

The construction services sector's value of sales in 2018 is expected to reach the level of EUR 50 billion.

Poland specializes in the production of:

- specialized construction works (42% of the value of sales)
- construction works connected with the erection of buildings (34% of the value of sales)
- works related to civil engineering construction (24% of the value of sales)

The construction materials sector that includes, i.a. the production of construction chemicals and products from non-metallic raw materials (i.a. ceramic tiles), wood products and plastic products used in the construction industry, is an important segment of the Polish economy.



POLISH CONSTRUCTION CHEMICALS

Construction chemicals market in Poland consists of: construction adhesives (14% of the market), flooring (8%), coats and thin plasters (11%), mortars and thick plasters (12%), paints and varnishes (26%), building sealants (5%), other products (24%).

In 2017,
Polish construction
chemicals market was
worth approximately

**EUR
1.8 billion**



120

number of producers
on the construction
chemicals market
in Poland



POLISH CERAMIC TILES

Polish ceramic tiles
are sold mainly to
Germany, Slovakia, Czech
Republic and Ukraine

Almost
50%
of tiles
produced in Poland
are sold abroad

the annual production
value

EUR
550 million



Algaenautic

www.algaenautic.com
info@vinderen.com
+48 22 223 38 08

Products for export:
developing innovative technologies for obtaining
and using algae.



ALUPOL-CMDRUK

www.saargummi.com/construction
cmdruk@cmdruk.pl
+48 692 007 848

Products for export:
window and door sealing system, facade membranes
as well as roofing membranes



Artistic Blacksmithing

www.kowartpodhale.com
kowartpodhale@gmail.com
+48 603 187 746

Products for export:
gates, balustrades, lamps and candlesticks,
individual designs, renovation



Ascender Robert Szumiec

www.ropeaccess.biz
bob.ascender@gmail.com
+48 602 599 104

Products for export:
rope access techniques suitable
for construction and finishing buildings



Aspol-FV

www.aspol.com.pl
aspol@aspol.com.pl
+48 605 884 284

Products for export:
heat recovery units, ventilation, ground collectors
for heat pumps, glycols



Astra Trade

www.astra-trade.pl
biuro@astra-trade.pl
+48 12 269 81 85

Products for export:
polish producer of high quality screws
for windows, wood, construction

AXPROCARPETS



AxPro Carpets

www.axprocarpets.com
Imaras@axprocarpets.com
+48 795 520 260

Products for export:
contract flooring solutions (bespoke carpets,
rugs, underlays, installation service)

bezalin
S.A.

BezaLin

www.bezalin.com.pl
bezalin@bezalin.com.pl
+48 33 812 30 81

Products for export:
multipurpose hoses



Brintons
AGNELLA

Brintons Agnella

www.agnella.pl
biuro@agnella.pl
+48 85 67a 52 551

Products for export:
highest quality woolen and synthetic rugs, runners,
axminster carpets, woven, machine-made carpets



Bruk-Bet

www.solar.bruk-bet.pl
solar@bruk-bet.pl
+48 14 632 08 20

Products for export:
paving stones and innovative terrace slabs. Other brands:
Termalica, Bruk-Bet Solar, and Georyt- Polish market
leaders in their industries



Bruk-Bet Solar

www.solar.bruk-bet.pl
solar@bruk-bet.pl
+48 14 632 08 20

Products for export:
wide range of multicrystalline, monocrystalline
and BIPV (Building Integrated Photovoltaics)
modules, which are produced using standard cells
and those made in innovative PERC technology,
improving the efficiency of the product



BUD-MASZ Maciej Stachlewski

www.bud-masz.com
info@bud-masz.com.pl
+48 604 500 038

Products for export:
roll forming machines, metal rainwater system,
noise barriers, metal roofing



Cameleo

www.cameleo.pl
office@cameleo.pl
+48 61 28 35 899

Products for export:
decorative coatings for walls and floors



CDM

www.cdm-drewno.pl
cdm@cdm-drewno.pl
+48 87 565 36 45

Products for export:
wooden windows, wood-aluminium windows,
wooden doors



Dekard

www.dekard.pl
biuro@dekard.pl
+48 384 77 72

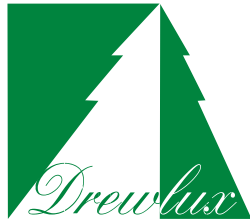
Products for export:
composite terrace boards, facades and
fencing systems



Drabest

www.drabest.pl
handel@drabest.pl
+48 883 505 100

Products for export:
aluminium ladders, steel ladders, scaffoldings,
workshop furniture, shelves



DREW LUX s.c. UPH Szmidt J.Sieńko S.

www.drewluxsj.pl
info@drewluxsj.pl
+48 87 568 10 11

Products for export:
doors, windows, stairs



Eastern Construction Cluster

www.budowlanyklaster.pl
biuro@budowlanyklaster.pl
+48 85 652 61 07

Products for export:
international trade office with comprehensive offer
of construction industry products and services



Emibig lighting

www.emibig.com.pl
export@emibig.com.pl
+48 34 327 25 98

Products for export:
manufacturer of decorative lighting
fixtures and lamps



Euroal

www.euroal.com.pl
sekretariat@euroal.com.pl
+48 81 532 32 38

Products for export:
aluminium structures: facades, doors, windows
and fire structures



F.B.I. Tasbud

www.fbitasbud.pl
biuro@fbitasbud.pl
+48 22 834 26 47

Products for export:
implementation of building structures,
prefabrication of reinforced concrete elements
and modules, designing, technical analysis



FFiL Śnieżka

www.sniezka.pl magnatfarby.pl
export@sniezka.com
+48 14 680 54 08

Products for export:
interior and exterior paints for walls, wood, steel etc.



Forbuild

www.forbuild.eu
export@forbuild.eu
+48 41 885552671

Products for export:
bendable/threaded reinforcement systems, balcony
connectors, formwork accessories, safety systems



Forum Branżowe

forumbranzowe.com
cib@forumbranzowe.com
+48 226785073

Products for export:
monthly magazine about windows, doors,
gates and shutters



Galmet

www.galmet.com.pl
galmet@galmet.com.pl
+48 77 403 45 00

Products for export:
flat solar thermal collectors for heating domestic hot water and water in swimming pools, brass and aluminium collectors with the area of 2.1 or 2.7 m². central heating boilers, storage water heaters, heat pumps, external heat pumps, ecological heat pumps



Garden Spot

www.gardenspot.pl
office@gardenspot.pl
+48 503 643 664

Products for export:
Pixel Garden- Vertical Gardens, Alu Line
Garden Grid



Global-Biznes

www.global-biznes.pl
biuro@global-biznes.pl
+48 791 279 312

Products for export:
siberian larch decking, cladding, sawn timber,
WPC 4Deck, Bangkirai



Griltex Polska

www.griltex.com
asystemt@griltex.pl
+48 793 712 983

Products for export:
production of: protection and drainage geocomposites,
Naptex- a thermoweldable polypropylene geotextile
made of continuous fibres, dimpled geomembranes,
dimpled foil, water reservoir for roofs and terraces



HEXO Pneumatic Narzędzia

www.hexo.com.pl
rumia@narzedzia.gda.pl
+ 48 58 679 60 70

Products for export:
pneumatic tools addressed at shipbuilding plants,
metal processing facilities as well as furniture



High Technology Glass Polska

www.htgglass.com
office@htgglass.com
+48 52 522 21 80

Products for export:
switchView- privacy glass, heated glass, architectural
glass, SwitchMirror, laminated, VSG, ESG



Inter-Castor

www.intercastor.pl
info@intercastor.pl
+48 68 383 5112

Products for export:
elements of furnaces for heat treatment of metal
and glass, -recycling shredders-various steel
constructions



Izodom 2000 Polska

www.izodom.pl
biuro@izodom.pl
+48 43 823 23 68

Products for export:
complete passive house building system



Izohan

www.izohan.pl
export@izohan.pl
+48 58 781 45 85

Products for export:
waterproofing solutions, sealing micro-mortars, epoxy,
bitumen masses, shingles and bituminous roll materials,
impregnants



Jeremias Systemy Kominowe

www.jeremias.pl
jeremias@jeremias.pl
+48 61 428 46 20

Products for export:
stainless steel chimney system, ventilation systems,
chimney connections, insulated chimney



KAN

www.pl.kan-therm.com
kan@kan-therm.com
+48 85 74 99 200

Products for export:
KAN Group is an experienced manufacturer and supplier
of innovative solutions and installation system
KAN-therm. Kan-therm system is a complete installation
multisystem for constructing internal water supply, heating
and technological installations



Koma

www.koma.zgora.pl/
sprzedaz@koma.zgora.pl
+48 68 327 33 07

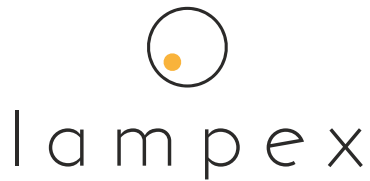
Products for export:
heating torches and roofing accessories



Kospel

www.kospel.pl
info@kospel.pl
+48 94 31 70 506

Products for export:
electric water heaters, electric boilers, hot water
cylinders, heat pumps



Lampex

www.lampex.com.pl
biuro@lampex.com.pl
+48 730 008 404

Products for export:
lighting manufacturer, lamp, pendant light, chandelier,
ceiling light



M.A.T.

www.mathermic.eu
mat@mat-lodz.pl
+48 42 679 34 36

Products for export:
facade thermal insulation system with
clinker- mathermic

MABUDO

Mabudo

www.mabudo.com
domy@mabudo.pl
+48 43 823 41 41

Products for export:
prefabricated building construction elements:
foundation components, concrete sandwich walls,
timber frame roofs



Metalurgia

www.metalurgia.pl
metalurgia@metalurgia.pl
+48 44 6854217

Products for export:
wire, galvanized wire, nails, baling wire, PVC coated
wire, knotted fencing mesh



MEPROZET
Stare Kurowo Sp. z o.o.

Meprozet Stare Kurowo

www.meprozet.com
office@meprozet.com
+48 95 76 15 027

Products for export:
steel structures of halls and shelters, steel pallets,
hay racks, galvanizing services



MSG-Granit Swatkowscy

www.msg-granit.pl
msg@msg-granit.pl
+48 85 71 88 291

Products for export:
products from natural stone, e.g, granite, marble, onyx
and quartzite. Company uses the stone for creating unique
patterns and solutions for a wide range of construction
applications



MTL The Home of Stainless Steel

www.mtl.com.pl
export@mtl.com.pl
+48 785 55 22 00

Products for export:
full range of metallurgical products made of stainless
steel and aluminum



Norpolhaus

www.norpolhaus.com.pl
info@norpolhaus.com.pl
+48 601 764 136

Products for export:
design production assembly energy-saving prefabricated
passive residential, commercial public buildings

The logo for NOVOL, featuring the word "NOVOL" in white, bold, uppercase letters on a red rectangular background.

NOVOL

Novol

www.novol.com
novol@novol.com
+48 61 810 98 00

Products for export:
polyester, vinylester, polyurethane, epoxy adhesives
& putties, tooling system for preparing, moulds



Offshore Instruments

www.offshoreinstruments.com
office@offshoreinstruments.com
+48 601 954 502

Products for export:
CRM, ERP and e-commerce systems designed for
construction industries, an innovative building
construction system based on prefabrication
of reinforced concrete with a built-in heating and cooling
panels for multi-family housing, modular construction
systems from SIP panels, mobile housing.



Olan

www.olan.pl
info@olan.siedlce.pl
+48 25 631 03 30

Products for export:
scaffolding, formwork, shoring towers, aluminium
temporary roofs system (weather protection)



OMEGA

www.omegainnovations.eu
office@omegainnovations.eu
+48 22 431 67 61

Products for export:
intelligent thermal energy storage by building a cleaner,
smarter and safer distributed energy infrastructure



Parkiet Hajnówka Alina Wasiluk

www.parkiethajnowka.pl
parkiethajnowka@parkiethajnowka.pl
+48 85 873 23 75

Products for export:
wide range of varnished and oiled engineered
floorboards manufactured from domestic wood species:
oak nad ash. Our floors are completely natural,
non-allergic, with very good sound and thermal
insulation



Promostal

www.promostal.pl
sekretariat@promostal.pl
+48 85 876 86 01

Products for export:
steel structures (industrial and commercial building,
technology) Engineering structures (bridges, walkways etc.)
Assembly services Designing departament (TEKLA
Structures, SolidWorks)



Q4GLASS, ABJ Investors

www.q4glass.pl
sekretariat@q4glass.pl
+48 94 316 65 73

Products for export:
highly processed glass for architecture, glass for facades

RANAL[®]

Ranal

www.ranal.pl
ranal@ranal.pl
+48 34 329 45 03

Products for export:
fillers, primers, car body protection, acryl clear coats,
aerozols, thinners



RETIS Construction

www.retis.pl
retis@retis.pl
+48 601 941 499

Products for export:
telecommunication mast and towers, watching towers,
measurement mast and towers



Roma

www.roma.torun.pl
roma@roma.torun.pl
+48 56 648 96 80

Products for export:
trailers parts, rescue sleds, food-tracks, interior
GFK covers



Ruke Zbigniew Rus

www.ruke.eu
info@ruke.eu
+48 608 403 965

Products for export:
mirrors- LED, framed, traditional. Highest quality
and modern design



RX Polska

www.rx-polska.pl
sklep@rx-polska.pl
+48 503 950 317

Products for export:
glass holders, stainless steel railings, glass balustrades,
elements of balustrades, spacers for glass



SEEDiA

www.seedia.city
natalia@seedia.city
+48 531 607 770

Products for export:
ecological furnitures powered by solar energy



Silikaty – Białystok

www.silikaty.com.pl
sekretariat@silikaty.com.pl
+48 85 675 15 76

Products for export:
silicate products, hydrate lime, metal production- spare parts, fittings for appliances used for manufacturing silicate products, as well as selling construction materials for general purposes



So Easy System

www.soeasysystem.com
info@soeasysystem.pl
+48 22 732 59 00

Products for export:
construction systems for producing window and door joinery and carpentry as well as all sorts of facades, winter garden, skylights and other aluminium structures.



SUNEX

www.sunex.pl
sale@sunex.pl
+48 728 396 288

Products for export:
heat pumps, solar collectors, tanks, mounting elements,
heat carriers, solar accessories and bio-fireplaces



TOP

www.topsa.com.pl
topsa@topsa.com.pl
+48 17 856 39 99

Products for export:
manufacturer and supplier of comprehensive
IT systems.



UNIBEP

www.unibep.pl
biuro@unibep.pl
+48 85 731 80 00

Products for export:
Unibep based in Bielsk Podlaski is currently one of the key
construction companies in Poland and the largest exporter
of construction services.

Unicell Poland



Unicell Poland

www.unicell.pl
unicell@unicell.pl
+48 85 733 66 41

Products for export:
construction chemicals- the company owns research laboratories and production lines equipped with innovative appliances.



UNIHOUSE

www.unihouse.pl www.unihouse.no
info@unihouse.pl
+48 85 730 34 77

Products and services for export:
Energy-efficient prefabricated structures:
residential buildings, hospitals, offices, hotels,
dormitories; design, production, transport, assembly
and warranty service works.



Vemar Producer

www.vemar.pl
bialystok@vemar.pl
+48 85 651 04 45

Products for export:
window shading and decorations.



VIKKING KTS

www.vikking.eu
info@vikking.eu
+48 83 342 26 11

Products for export:
composite entrance doors and PVC windows with an innovative, patented wood-like structure Real Wood.



VINDEREN

www.vinderen.com
info@vinderen.com
+48 22 223 38 08

Products for export:
Products for export:
ceramic (tiles, terracote, mosaics, glass and stone decorations, metal, aluminium and ceramic liners),
concrete (plates, decorations, furnitures), rubtilers
(mats, bumpers, playgrounds)



Walltherm

www.walltherm.pl
biuro@walltherm.pl
+48 500 53 11 71

Products for export:
innovative wall and ceiling low temperature cooling
and heating solutions



Zakład Wyrobów Metalowych Dojnikowscy

www.zwm DOJNIKOWSCY.PL
sekretariat@zwm DOJNIKOWSCY.PL
+48 87 566 42 03

Products for export:
steel constructions, advertising construction, floating
platforms, scaffoldings, small architecture



Material prepared by Polish Investment and Trade Agency
www.paih.gov.pl
polish-construction.com
construction@paih.gov.pl





European
Funds
Smart Growth

Polska



European Union
European Regional
Development Fund

