

# 中华人民共和国商务部投资促进事务局

INVESTMENT PROMOTION AGENCY

MINISTRY OF COMMERCE OF THE PEOPLE'S REPUBLIC OF CHINA

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## **Sino-Euro Investment & Cooperation Forum**

### **Program**

#### **I . Background**

Recently, the economic and trade relationship between China and Europe has been developing rapidly, and enterprises in China and Europe have achieved a higher level of investment and cooperation. Against the backdrop of transformation and upgrading of Chinese economic structure, as well as the constant adjustment of international and domestic policy, the “complementation” and “integration” of the two economies will definitely bring increasing cooperation opportunities for those enterprises.

European SMEs are becoming a growing power in the international market because of their advanced technologies in industrial areas. They are managed well and provide the outsourcing services and support to large enterprises worldwide. In china, Chinese SMEs also play a vital role in promoting new emerging industries and advanced technology. They response quickly to the market demand, enjoy great growth potential, and hold the opening attitude towards cooperation. With China's economy entering the phase of “New normal”, more and more Chinese SMEs, especially high-tech enterprises conduct close cooperation with European corporations, trying to explore new market space and engines of growth.

However, enterprises in both countries have restrictions in terms of scale and international resources, which means they still need more support at the aspects of information acquisition and potential opportunity recognition etc.

To enhance the communication and exchanges among Chinese and European enterprises, and explore the cooperation opportunities in industrial areas like **equipment manufacturing, energy saving and environmental protection, new technologies and new materials**, Investment Promotion Agency of Ministry of Commerce of the People's Republic of China (CIPA), together with China Association of Small and Medium Enterprises, China Industry 4.0 Creative and Cooperation Committee, and related foreign business associations, will hold Sino-Euro Investment & Cooperation Forum, to provide a communication platform to break the information barrier and share the growth benefits of Sino-Euro cooperation.

## **II. Date**

January 19-21, 2016

## **III. Location**

Guangzhou city, China

## **IV. Organizations**

Hosted by: Investment Promotion Agency of Ministry of Commerce of the  
People's Republic of China

China Industry 4.0 Creative and Cooperation Committee,

Organized by: China Association of Small and Medium Enterprises

## V. Theme

Development Opportunity of Sino-Euro Cooperation - New Impetus, New Vitality and New Synergy

## VI. Scale

Around 60 people of government officials and industrial experts, delegates of European corporations and delegates of Chinese Public companies and private enterprises

## VII. Agenda (preliminary)

**January 19: Check-in and welcome dinner**

**January 20:**

**Morning**

Delegates pay a visit to local corporations and industrial park

**Afternoon: Sino-Euro Investment & Cooperation Forum**

Afternoon	Agenda	
13:00-13:30	Check-in and exchanges	
13:30-14:00	Addressing Speeches	Representatives from CIPA Representatives from local government Representatives from China Industry 4.0 Creative and Cooperation Committee
14:00-14:30	Keynote Speeches	<b>The economic and cultural difference between China and Europe and the cooperation modes of enterprises</b> Lu Qiutian: Member of international issues advisory group of Ministry Foreign Affairs
14:30-15:00	Keynote Speeches	<b>How can European corporations benefit from new development opportunities in China</b>

		Experts from well-known consulting companies
15:00-15:20	Coffee Break	Exchanges and communications
15:20-15:50	Keynote Speeches	<b>How to realize win-win development through international cooperation</b> Wang Wei: Partner of PWC, consultant of Sany Heavy Industry, Huawei and Haier
15:50-16:10	Keynote Speeches	Speech by a delegate of Chinese corporations (share experience)
16:10-16:30	Keynote Speeches	Speech by a delegate of European corporations (share experience)
16:30-17:30	Dialogue	Dialogue among local government, European government and international corporations
17:30	The end of the forum	

### **January 21 09:00-12:10 Closed-door Meeting**

Scale: 30 people

#### **Agenda (preliminary):**

<b>Time</b>	<b>Agenda</b>	
09:00-09:05	Opening	The host introduces topics and delegates
09:05-10:00	Roadshow (10 companies)	<b>Delegates from domestic public companies</b> Introduce corporation's background, cooperation intentions and share experience
10:00-11:40	Roadshow (10 companies)	<b>Delegates from European companies</b> Introduce cooperation intentions, requirements, and technology advantages (areas: energy saving, new energy, new technology and advanced manufacturing, etc.)
11:40-12:10	Communication	Experts provide advice for corporations

## **Domestic public companies and their business portfolios**

### **Jin Tong Ling: Manufacturer of environmental protection equipment**

Jiangsu Jintongling Energy Management Contract Co., Ltd. is a wholly-owned subsidiary of Jiangsu Jintongling Fluid Machinery Technology Co., Ltd. Registering capital of 60 million yuan, the company is a professional energy-saving company focusing on the motor-driven system energy saving business. And the company, through energy management contract, provides services in the field of metallurgy, building materials, power generation, chemical, water treatment and other basic industries.

### **Dong Fang Precision: manufacturer of industrial equipment**

Established in 1996 and situated in Shishan Science & Technology Industrial Park in Foshan City, Guangdong Province, Guangdong Dongfang Precision Science and Technology Co., Ltd. is mainly engaged in the R & D, manufacturing & sales of corrugated carton-packing machines. The company was listed on the share A market in Shenzhen in August 2011. Since its establishment, the company is of mature and unique competitive advantages, along with 500 employees, RMB 0.4 billion-sales volume, and the overseas sales of which accounting for 40%-50%.

### **Ding Long: functional chemistry materials**

Hubei Dinglong Chemical Co.,Ltd is a world-famous new chemical material supplier, National High &New Tech Enterprise, National Innovation Enterprise and the first listed company in Chinese office consumables industry. Hubei Dinglong was listed in Growth Enterprise Market of Shenzhen Stock Exchange. Since its listing, the company has integrated the upstream and downstream industrial chain by capitalization and realized the industrial layout in Yangtze River Delta and Pearl River Delta by holding Nantong Longxiang Chemical Technology Co.,Ltd., Mito Color Imaging Co.,Ltd. and Zhuhai Kolion Tech Co., Ltd. The company has developed into the world's largest CCA supplier, the largest CPT manufacturer, the largest finished remanufactured cartridge manufacturer and the largest Permanent Violet manufacturer in China.

### **Nan Feng Corporation: industrial equipment and construction materials**

Nan Feng Corporation was founded in 1988 and is one of the first GEM Listed companies at Shenzhen Stock Exchange in 2009. The registered capital is 255 million RMB. The company is professional in industrial areas such as Ventilation and air handling systems, stainless steel seamless pipe, Special alloy steel pipes. Our main business portfolios are nuclear power station, subway station, tunnel, petrochemical engineering, coal chemical industry and giant civil constructions.

### **Siasun Robot&Automation: intelligent equipment, industrial robots, and transportation automatic system.**

Shanghai SIASUN Robot & Automation Co., Ltd. restructured in 2002 under SIASUN Robot & Automation Co., Ltd. and mainly conducts research and development of industrial robot application, automatic assembly & testing production lines. It is located in Shanghai Jinqiao Export Processing Zone with an area of about 5000 square meters. The application field

includes Automobile, Motorcycle, Engineering Machinery, Electronic and Electric assembly and etc. The complete technical solution and turnkey engineering for the customer is preferred. Many sets of equipment have been provided for famous companies, such as DELPHI, WEBSTO, ZF, CONTINENTAL, Shanghai JIAOYUN, SDS. Shanghai SIASUN has been included in many international renowned enterprises' automatic equipment supplier list.

### **Anoky Group: chemical products**

ANOKY group is located in Shanghai. They have seven factories and subsidiary companies: Yantai ANOKY fine chemicals Co. Ltd which was invested to produce dyestuff antermediates. Yantai ANOKY textile material Co., Ltd and Dongying ANOKY textile material Co., Ltd. which were invested to produce dyestuff and cake for domestic and overseas market, Jiangsu ANOKY chemicals Co., Ltd. which was acquired to produce reactive printing dyestuff to serve middle and high-class markets, Zhejiang ANOKY auxiliary Co. Ltd. which was acquired to produce Eco-friendly auxiliaries, Shanghai ANOKY digital technology Co., Ltd. which was invested to produce digital printing materials, Jiaxing ANOKY chemicals Co. Ltd. which was invested to do sales business.

### **Aurora Optoelectronics: Pharmacy**

Located in Tai Yuan, Shanxi, China and branch-office based in Calgary AB Canada, AURORA OPTOELECTRONICS CO.,LTD. is specialized in supplying fiber optical components with professional technical support. We design & manufacture fused fiber optic products. Customers can rely on AURORA's support and service to solve the technical problem in applications. AURORA OPTOELECTRONICS CO., LTD. is specialized in R&D, manufacturing, and application of fused fiber optic components----- fiber optic plates(FOP), fiber optic taper(FOT), fiber optic Invertor(FOI) , microchannel plate(MCP) ,fiber optic scintillator(FOS),CCD coupling. AURORA's fiber optic components can be a stable ,reliable source for your device&system. Shorter lead time than others is our company's advantage, in addition to the most competitive, preferable price. We assure to deliver fiber optic components without delay according to customer is request.

**And other Chinese corporations of high-end manufacturing to be invited according to the intentions of European companies.**