

# OPPORTUNITIES THROUGH INNOVATION

September 12<sup>th</sup>, 2017

Polish Investment and Trade Agency – Bagatela 12 Warsaw, Poland

<b>9:30 -10:00</b>	<b>Guest Arrival, Registration and Pre-event networking</b>
<b>10:00-10:05</b>	<b>Welcome Remarks</b> Tomasz Pisula - PAIH -President of the Management Board
<b>10:05-10:10</b>	<b>Welcome Remarks</b> - Rolf Nickel - German Ambassador in Warsaw
<b>10:10 -10:50</b>	<b>Doing Business in Germany GTAI</b> <ul style="list-style-type: none"><li>• <b>business opportunities in the German market</b> – Claudia Grüne, Manager, Mechanic and Electronic Technologies/Industrie 4.0</li><li>• <b>support for foreign investors</b> - Achim Hartig, Managing Director</li><li>• <b>successorship as a way to starting business - introduction of <a href="http://www.nexxt-change.org">www.nexxt-change.org</a></b> - Friedrich Henle, Director Investor Support Services</li></ul>
<b>10:50-11:05</b>	<b>Polish State Support for Expansion Abroad</b> - Artur Terlecki, PAIH, Head of German Desk
<b>11:05-11:20</b>	<b>Horizon 2020 - Chances Trough Innovation</b> - Marta Krutel, KPK - Coordinator - NCP Innovation in SMEs
<b>11:20 -11.40</b>	<b>Legal Aspects of Expanding to Germany</b> - Eliza Oknińska, AHK, Head of Legal Department
<b>11:40-12.00</b>	<b>Experience of Polish company operating in Germany</b> - Mathias Hübner, CIECH Soda Deutschland - President of the Management Board CIESCH Soda
<b>12:00-12:20</b>	<b>Financing International Expansion – Foreign Expansion Fund</b> – Marcin Pawłowski, TFI BGK - Investment Manager
<b>12:20-12:40</b>	<b>Experience of Polish company operating in Germany</b> - Karol Kundzicz CRUSAR – CEO, Dawid Borycka, CREUSAR – Partner
<b>12:40-13:00</b>	<b>Bank Polski PKO BP</b> - Agnieszka Duempelmann, Branch General Manager
<b>13:00-13:30</b>	<b>Networking Buffet Lunch</b>
<b>13:30-14:30</b>	<b>1 on 1 with Experts</b> - meetings between the panelists and participants upon prior arrangement