



VNITO CONFERENCE 2017
October 19-20, 2017
Vietnam – Asia Tier 1 IT Services Destination

Why and Who should join VNITO?

The Central Eastern European Chamber of Commerce (CEEC) is glad to invite you to attend the **VNITO Conference** which is renowned to be the **biggest ITO/BPO conference** in Vietnam, aiming at promoting Vietnam as an ideal IT services destination, connecting Vietnam IT services companies with potential customers; offering effective platforms for business matching among customers and IT services enterprises; Building relationship and promoting collaboration, co-operation, joint-venture among the IT community; buyers and IT services vendors; sharing experience and knowledge among members as well as developing human resources for the industry.

If you are a MNC, ICT company / organization or an IT start-up with an interest in the Vietnamese market you cannot miss on this high level conference.

What you get as an overseas client by joining the VNITO Conference?

- **Free admission** to welcome drink, conference and business matching from Oct 18 – 20, 2017
- **FOC visit IT companies** in QTSC & downtown on Oct 20, 2017
- **Free City Tour** available for overseas clients on Saturday, October 21, 2017 (8:00am-17:00pm)
- **Accommodation:** discount rates available for overseas participants in the **Liberty Central Saigon City Point** and **Norfolk Hotel** (see the details below)
- **Panel Discussion** on 19 October and **Workshops** on 20 October available upon request
- **Booth under CEEC pavilion** or **by organizer** available (see the details below).

Conference Programme is attached to this offer.

APPLICATION:

The following accommodation, speaking slot and booth options are available for participants. Please, choose your selection.

ACCOMODATION: Discount rates available for overseas participants in the following hotels:

- Liberty Central Saigon City Point** (4 Stars Hotel) at 59- 61 Pasteur District 1 HCM, Vietnam:
 - Price for Deluxe Room : 120 Usd/ Night : 18-21/October 2017
 - www.libertycorp.com.vn
- Norfolk Hotel** (4 Stars Hotel) at 17 Le Thanh Ton, District 1, HMC, Viet Nam:
 - The price for Deluxe Room : 90 Usd/ Night : 18-21/October 2017
 - www.norfolkhotel.com.vn
- No accommodation required** – accommodation arranged by participant

SPEAKING SLOTS available upon request:

- Panel Discussion:** 19 October, 1.5h / panel, free of charge, participants for panels: 1 moderator + panellists. CEEC is welcome to propose speakers (upon submitting bios and theme by 31 Aug)
- Workshops:** 20 October, in the morning, 1h/workshop, for an extra fee of **55.000.000VND/session** (including 10% VAT). The topic will be suggested and chaired by participant. The Organizing Committee will review and discuss to make sure that the content is suitable. Possibility of **discounted rate:** If 10 participants join the event on behalf of CEEC, 10% discount, if more than 20 participants join, 20 % discount will be available for the workshop.

EXHIBIT COUNTER – Showcase for Technology Solutions

- Counter under CEEC pavilion:** the pavilion shared by CEEC and the Hungarian Consulate including a minimum of 10 booths. The price to book one booth is **5 000 000 VND** (with a possibility of 10% additional discount upon receiving higher number of applications).
- Independent counter:** booth size (2x2 m2) for a price of **5 500 000 VND**

Kindly tick your selection and send it back to us at monika@ceecvn.org.

CEEC would be glad to support you in the application process and make requested logistical arrangements for you as mentioned above. Should you be interested, kindly contact **Monika Jurzak**, Office Manager at CEEC via email monika@ceecvn.org